

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

# FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-09068

## WEYCO GROUP, INC.

(Exact name of registrant as specified in its charter)

WISCONSIN

(State or other jurisdiction of incorporation or organization)

39-0702200

(I.R.S. Employer Identification No.)

333 W. Estabrook Boulevard  
P. O. Box 1188

Milwaukee, Wisconsin 53201

(Address of principal executive offices)

(Zip Code)

(414) 908-1600

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock - \$1.00 par value per share

Trading Symbol

WEYS

Name of each exchange on which registered

The Nasdaq Stock Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company  Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 29, 2021, there were 9,750,389 shares of common stock outstanding.

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

The following consolidated condensed balance sheet as of December 31, 2020, which has been derived from audited financial statements, and the unaudited interim consolidated condensed financial statements have been prepared by Weyco Group, Inc. (the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

**WEYCO GROUP, INC. AND SUBSIDIARIES  
CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)**

	September 30, 2021	December 31, 2020
	(Dollars in thousands)	
<b>ASSETS:</b>		
Cash and cash equivalents	\$ 18,852	\$ 32,476
Investments, at fair value	15,162	-
Marketable securities, at amortized cost	751	2,215
Accounts receivable, net	43,307	34,631
Income tax receivable	1,328	1,374
Inventories	52,941	59,025
Prepaid expenses and other current assets	3,862	4,610
Total current assets	<u>136,203</u>	<u>134,331</u>
Marketable securities, at amortized cost	10,638	12,800
Deferred income tax benefits	1,153	1,235
Property, plant and equipment, net	29,582	30,759
Operating lease right-of-use assets	7,484	9,613
Goodwill	12,219	11,112
Trademarks	34,768	32,868
Other assets	24,371	24,001
Total assets	<u>\$ 256,418</u>	<u>\$ 256,719</u>
<b>LIABILITIES AND EQUITY:</b>		
Accounts payable	\$ 7,100	\$ 8,444
Operating lease liabilities	2,018	4,245
Accrued liabilities	12,402	11,656
Total current liabilities	<u>21,520</u>	<u>24,345</u>
Deferred income tax liabilities	2,881	2,914
Long-term pension liability	32,506	33,534
Operating lease liabilities	7,102	7,734
Other long-term liabilities	1,626	267
Total liabilities	<u>65,635</u>	<u>68,794</u>
Common stock	9,750	9,797
Capital in excess of par value	68,352	67,178
Reinvested earnings	140,706	138,955
Accumulated other comprehensive loss	(28,025)	(28,005)
Total equity	<u>190,783</u>	<u>187,925</u>
Total liabilities and equity	<u>\$ 256,418</u>	<u>\$ 256,719</u>

*The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.*

WEYCO GROUP, INC. AND SUBSIDIARIES  
CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(In thousands, except per share amounts)			
Net sales	\$ 61,798	\$ 53,178	\$ 166,262	\$ 133,408
Cost of sales	37,054	32,841	99,543	82,403
<b>Gross earnings</b>	<b>24,744</b>	<b>20,337</b>	<b>66,719</b>	<b>51,005</b>
Selling and administrative expenses	17,998	24,177	53,797	66,517
<b>Earnings (loss) from operations</b>	<b>6,746</b>	<b>(3,840)</b>	<b>12,922</b>	<b>(15,512)</b>
Interest income	186	121	505	408
Interest expense	-	(6)	(81)	(59)
Other income (expense), net	76	(8)	403	147
<b>Earnings (loss) before provision (benefit) for income taxes</b>	<b>7,008</b>	<b>(3,733)</b>	<b>13,749</b>	<b>(15,016)</b>
Provision (benefit) for income taxes	1,939	2,136	3,535	(1,426)
<b>Net earnings (loss)</b>	<b>5,069</b>	<b>(5,869)</b>	<b>10,214</b>	<b>(13,590)</b>
Weighted average shares outstanding				
Basic	9,655	9,756	9,663	9,760
Diluted	9,702	9,756	9,691	9,760
Earnings (loss) per share				
Basic	\$ 0.53	\$ (0.60)	\$ 1.06	\$ (1.39)
Diluted	\$ 0.52	\$ (0.60)	\$ 1.05	\$ (1.39)
Cash dividends declared (per share)	\$ 0.24	\$ 0.24	\$ 0.72	\$ 0.72
<b>Comprehensive income (loss)</b>	<b>\$ 4,651</b>	<b>\$ (4,976)</b>	<b>\$ 10,194</b>	<b>\$ (13,383)</b>

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

**WEYCO GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)**

	Nine Months Ended September 30,	
	2021	2020
	(Dollars in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net earnings (loss)	\$ 10,214	\$ (13,590)
Adjustments to reconcile net earnings (loss) to net cash provided by operating activities -		
Depreciation	1,876	2,256
Amortization	234	234
Bad debt expense	52	5,102
Deferred income taxes	(144)	1,854
Net foreign currency transaction (gains)losses	(121)	37
Share-based compensation expense	1,210	1,063
Pension expense	-	345
Impairment of long-lived assets	-	3,055
Increase in cash surrender value of life insurance	(339)	(250)
Changes in operating assets and liabilities - net of effects from acquisition		
Accounts receivable	(8,648)	6,908
Inventories	6,826	10,528
Prepaid expenses and other assets	598	2,963
Accounts payable	(1,368)	(6,187)
Accrued liabilities and other	(745)	(3,494)
Accrued income taxes	39	(3,985)
Net cash provided by operating activities	9,684	6,839
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisition of business	(2,612)	-
Proceeds from maturities of marketable securities	3,615	6,045
Purchases of investment securities	(35,000)	-
Proceeds from sale of investment securities	19,838	-
Life insurance premiums paid	(111)	(155)
Purchases of property, plant and equipment	(673)	(3,151)
Net cash (used for) provided by investing activities	(14,943)	2,739
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Cash dividends paid	(6,904)	(9,361)
Shares purchased and retired	(1,535)	(1,304)
Proceeds from bank borrowings	-	32,855
Repayments of bank borrowings	-	(34,724)
Net cash used for financing activities	(8,439)	(12,534)
Effect of exchange rate changes on cash and cash equivalents	74	15
Net decrease in cash and cash equivalents	\$ (13,624)	\$ (2,941)
<b>CASH AND CASH EQUIVALENTS at beginning of period</b>	<b>32,476</b>	<b>9,799</b>
<b>CASH AND CASH EQUIVALENTS at end of period</b>	<b>\$ 18,852</b>	<b>\$ 6,858</b>
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Income taxes paid, net of refunds	\$ 3,693	\$ 638
Interest paid	\$ 81	\$ 52

*The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.*

## NOTES:

### 1. Financial Statements

In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments necessary to present fairly the Company's financial position, results of operations and cash flows for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the three and nine months ended September 30, 2021, may not necessarily be indicative of the results for the full year.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities at the date of the financial statements and during the reporting period. Actual results specifically related to inventory reserves, realizability of deferred tax assets, goodwill and trademarks could materially differ from those estimates that impact the reported amounts and disclosures in the consolidated financial statements and accompanying notes.

### 2. Forsake Acquisition

On June 7, 2021, the Company acquired substantially all of the operating assets and certain liabilities of Forsake, Inc. ("Forsake"), a distributor of outdoor footwear, under the brand name "Forsake." The principal assets acquired were inventory, accounts receivable, and intellectual property, including the Forsake brand name. The aggregate purchase price was approximately \$2.6 million, plus contingent payments to be paid annually over a period of five years, depending on Forsake achieving certain performance measures. The Company's estimate of the discounted fair value of the contingent payments is approximately \$1.4 million in total. The \$2.6 million purchase price, which was funded with the Company's available cash, was subject to working capital adjustments through a specified date in November 2021. Working capital adjustments, principally related to the collectability of accounts receivable, are not expected to be material. The establishment of the contingent consideration liability as of the acquisition date is considered a non-cash investing activity. There were no adjustments to the contingent consideration liability from the acquisition date through September 30, 2021. Transaction costs incurred in connection with the acquisition were not material to the Company's financial statements.

The Company recorded its preliminary purchase price allocation during the second quarter of 2021 based upon its estimates of the fair value of the acquired assets and assumed liabilities at that time. The fair values assigned to the assets acquired and liabilities assumed as of the acquisition date are as follows:

Accounts receivable, net	\$	157
Inventories		755
Prepaid expenses and other current assets		68
Property, plant and equipment, net		17
Goodwill		1,107
Trademark		1,900
Accrued liabilities		(35)
	\$	<u>3,969</u>

The Company recorded \$3.0 million of intangible assets, including \$1.1 million of goodwill, which has been allocated to the wholesale and retail segments, as of the acquisition date. Goodwill reflects the excess purchase price over the fair value of net assets. All of this goodwill is deductible for tax purposes. Fair value of the trademark was determined using a discounted cash flow methodology. The trademark will not be amortized, but instead tested for impairment on an annual basis.

The fair values above are preliminary for up to one year from the date of acquisition as they are subject to measurement period adjustments as new information is obtained about facts and circumstances that existed as of the acquisition date. The Company does not expect any material changes to the preliminary purchase price allocation summarized above, although it can make no assurances.

The accompanying consolidated condensed financial statements include the results of Forsake from the date of acquisition through September 30, 2021. During this period, Forsake's total sales were approximately \$524,000, of which \$281,000 was recognized in the wholesale segment and \$243,000 was recognized in the retail segment. Pro forma financial information is not presented as the effects of this acquisition are not material to the Company's results of operations or financial position.

### 3. New Accounting Pronouncements

#### Recently Adopted

On January 1, 2021, the Company adopted Accounting Standards Update (“ASU”) 2019-12 *Simplifying the Accounting for Income Taxes*. This guidance removes certain exceptions related to the approach for intra-period tax allocation, the methodology for calculating income taxes in an interim period, and the recognition of deferred tax liabilities for outside basis differences. This guidance also clarifies and simplifies other areas of Accounting Standards Codification (“ASC”) 740. The adoption of this ASU did not have a material impact on the Company’s consolidated financial statements and related disclosures.

In March 2020, the FASB issued ASU 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which provided optional guidance for a limited time to ease the potential burden in accounting for reference rate reform. The new guidance provides optional expedients and exceptions for applying U.S. GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. The amendments apply only to contracts and hedging relationships that reference the London Interbank Offered Rate (“LIBOR”) or another reference rate expected to be discontinued due to reference rate reform. These amendments are effective upon issuance and may be applied prospectively to contract modifications made and hedging relationships entered into or evaluated on or before December 31, 2022. The adoption of this ASU did not have a material impact on our consolidated financial statements and related disclosures.

#### Not Yet Adopted

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments – Credit Losses: Measurements of Credit Losses on Financial Instruments*. This ASU modifies the measurement of expected credit losses of certain financial instruments, and applies to financial assets measured at amortized cost, including loans, held-to-maturity debt securities, net investments in leases, and trade accounts receivable as well as certain off-balance sheet credit exposures, such as loan commitments. The guidance must be adopted using a modified retrospective transition method through a cumulative-effect adjustment to retained earnings/(deficit) in the period of adoption. This ASU will be effective for the Company in the first quarter of 2023. The Company is currently evaluating the impact this ASU will have on its consolidated financial statements and related disclosures.

### 4. Earnings (Loss) Per Share

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(In thousands, except per share amounts)			
Numerator:				
Net earnings (loss)	\$ 5,069	\$ (5,869)	\$ 10,214	\$ (13,590)
Denominator:				
Basic weighted average shares outstanding	9,655	9,756	9,663	9,760
Effect of dilutive securities:				
Employee share-based awards	47	-	28	-
Diluted weighted average shares outstanding	9,702	9,756	9,691	9,760
Basic earnings (loss) per share	\$ 0.53	\$ (0.60)	\$ 1.06	\$ (1.39)
Diluted earnings (loss) per share	\$ 0.52	\$ (0.60)	\$ 1.05	\$ (1.39)

Diluted weighted average shares outstanding for the three months ended September 30, 2021 excludes anti-dilutive share-based awards totaling 1,127,000 shares of common stock at a weighted average price of \$26.14. Diluted weighted average shares outstanding for the nine months ended September 30, 2021 excludes anti-dilutive share-based awards totaling 1,074,000 shares of common stock at a weighted average price of \$25.95. Results for the three and nine month periods ended September 30, 2020 were net losses; therefore, there was no difference in the weighted average number of common shares for basic and diluted loss per share as the effect of all potentially dilutive shares outstanding was anti-dilutive. Diluted weighted average shares outstanding for the three months ended September 30, 2020, excludes anti-dilutive share-based awards totaling 1,169,000 shares of common stock at a weighted average price of \$24.71. Diluted weighted average shares outstanding for the nine months ended September 30, 2020, excludes anti-dilutive share-based awards totaling 1,181,000 shares of common stock at a weighted average price of \$26.06.

## 5. Investments

### Investments, at fair value

During the first nine months of 2021, the Company invested \$15.2 million of cash in highly liquid fixed income funds. The Company classifies these investments as trading securities and reports them at fair value. There were no significant unrealized gains or losses on these investments in the first nine months of 2021. The fair value measurements of these investments are based on quoted market prices in active markets, and thus represent a level 1 valuation as defined by ASC 820.

### Marketable securities, at amortized cost

The Company also invests in marketable securities. As noted in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, all of the Company's marketable securities are classified as held-to-maturity securities and reported at amortized cost pursuant to ASC Topic 320, *Investments – Debt and Equity Securities*, as the Company has the intent and ability to hold all investments to maturity.

Below is a summary of the amortized cost and estimated market values of the Company's marketable securities as of September 30, 2021, and December 31, 2020.

	September 30, 2021		December 31, 2020	
	Amortized Cost	Market Value	Amortized Cost	Market Value
	(Dollars in thousands)			
Municipal bonds:				
Current	\$ 751	\$ 755	\$ 2,215	\$ 2,249
Due from one through five years	6,705	7,050	7,420	7,830
Due from six through ten years	2,734	3,188	3,057	3,608
Due from eleven through twenty years	1,199	1,300	2,323	2,547
Total	<u>\$ 11,389</u>	<u>\$ 12,293</u>	<u>\$ 15,015</u>	<u>\$ 16,234</u>

The unrealized gains and losses on marketable securities at September 30, 2021, and at December 31, 2020, were as follows:

	September 30, 2021		December 31, 2020	
	Unrealized Gains	Unrealized Losses	Unrealized Gains	Unrealized Losses
	(Dollars in thousands)			
Municipal bonds	\$ 904	\$ -	\$ 1,219	\$ -

The estimated market values provided are level 2 valuations as defined by ASC 820, *Fair Value Measurements and Disclosures* ("ASC 820"). The Company reviewed its portfolio of investments as of September 30, 2021, and determined that no other-than-temporary market value impairment exists.

## 6. Intangible Assets

The Company's indefinite-lived intangible assets as recorded in the Consolidated Condensed Balance Sheets (Unaudited) were as follows:

	September 30, 2021	December 31, 2020
	(Dollars in thousands)	
Indefinite-lived intangibles:		
Goodwill	\$ 12,219	\$ 11,112
Trademarks	34,768	32,868
Total	<u>\$ 46,987</u>	<u>\$ 43,980</u>

The additional goodwill and trademarks in 2021 resulted from the Forsake acquisition. Goodwill resulting from the Forsake acquisition has been allocated to the Company's wholesale and retail segments as of the acquisition date. Changes in the carrying amount of the Company's goodwill by reportable segment for the nine months ended September 30, 2021, were as follows:

	Wholesale	Retail	Total
		(Dollars in thousands)	
Balance, December 31, 2020	\$ 11,112	\$ -	\$ 11,112
Acquisition of business	332	775	1,107
Balance, September 30, 2021	<u>\$ 11,444</u>	<u>\$ 775</u>	<u>\$ 12,219</u>

The Company's amortizable intangible assets, which were included within other assets in the Consolidated Condensed Balance Sheets (unaudited), consisted of the following:

	Weighted Average Life (Years)	September 30, 2021			December 31, 2020		
		Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
		(Dollars in thousands)			(Dollars in thousands)		
Amortizable intangible assets							
Customer relationships	15	\$ 3,500	\$ (2,469)	\$ 1,031	\$ 3,500	\$ (2,294)	\$ 1,206
Total amortizable intangible assets		\$ 3,500	\$ (2,469)	\$ 1,031	\$ 3,500	\$ (2,294)	\$ 1,206

Amortization expense related to the intangible assets was approximately \$58,000 in both the third quarters of 2021 and 2020. For the nine months ended September 30, amortization expense related to the intangible assets was approximately \$175,000 in both 2021 and 2020.

## 7. Segment Information

The Company has two reportable segments: North American wholesale operations ("Wholesale") and North American retail operations ("Retail"). The Company's Chief Executive Officer evaluates the performance of the Company's segments based on earnings (loss) from operations. Therefore, interest income or expense, other income or expense, and income taxes are not allocated to the segments. The "other" category in the tables below includes the Company's wholesale and retail operations in Australia, South Africa, Asia Pacific and Europe, which do not meet the criteria for separate reportable segment classification. Summarized segment data for the three months ended September 30, 2021 and 2020, was as follows:

Three Months Ended September 30,	Wholesale	Retail	Other	Total
	(Dollars in thousands)			
<b>2021</b>				
Product sales	\$ 49,823	\$ 6,307	\$ 5,325	\$ 61,455
Licensing revenues	343	-	-	343
Net sales	\$ 50,166	\$ 6,307	\$ 5,325	\$ 61,798
Earnings (loss) from operations	\$ 6,027	\$ 1,401	\$ (682)	\$ 6,746
<b>2020</b>				
Product sales	\$ 43,788	\$ 4,367	\$ 4,799	\$ 52,954
Licensing revenues	224	-	-	224
Net sales	\$ 44,012	\$ 4,367	\$ 4,799	\$ 53,178
Earnings (loss) from operations	\$ 2,752 <sup>(1)</sup>	\$ (2,796) <sup>(2)</sup>	\$ (3,796) <sup>(3)</sup>	\$ (3,840)

<sup>(1)</sup> Included the write-off of a \$1.1 million receivable related to Tailored Brands, Inc. due to its bankruptcy filed during the pandemic, \$0.5 million in employee costs related to restructuring and temporary closures, \$0.5 million in reserves for obsolete and slow-moving inventory due to COVID-19-related impacts, and \$0.2 million in other related charges, partially offset by \$0.3 million of income from government wage subsidies.

<sup>(2)</sup> Included \$1.5 million in early lease termination charges, \$1.0 million for the impairment of retail store fixed assets, and \$0.1 million in employee costs related to restructuring and temporary closures.

<sup>(3)</sup> Included \$2.1 million for the impairment of retail store fixed assets and operating lease right-of-use assets, \$1.1 million in employee costs related to restructuring and temporary closures, \$0.5 million in reserves for obsolete and slow-moving inventory due to COVID-19-related impacts, and \$0.2 million in related charges, partially offset by \$1.1 million of income from government wage and rent subsidies.

Summarized segment data for the nine months ended September 30, 2021 and 2020, was as follows:

Nine Months Ended September 30,	Wholesale		Retail		Other		Total	
	(Dollars in thousands)							
<b>2021</b>								
Product sales	\$	124,417	\$	18,127	\$	22,682	\$	165,226
Licensing revenues		1,036		-		-		1,036
Net sales	\$	125,453	\$	18,127	\$	22,682	\$	166,262
Earnings (loss) from operations	\$	10,041	\$	3,326	\$	(445)	\$	12,922
<b>2020</b>								
Product sales	\$	105,193	\$	12,768	\$	14,621	\$	132,582
Licensing revenues		826		-		-		826
Net sales	\$	106,019	\$	12,768	\$	14,621	\$	133,408
Earnings (loss) from operations	\$	(4,664) <sup>(4)</sup>	\$	(3,741) <sup>(5)</sup>	\$	(7,107) <sup>(6)</sup>	\$	(15,512)

<sup>(4)</sup> Included the write-off of \$4.4 million in receivables due to two bankruptcies of large customers (J.C. Penny Company, Inc. and Tailored Brands, Inc.) filed during the pandemic, \$1.9 million in employee costs related to restructuring and temporary closures, \$0.5 million in reserves for obsolete and slow-moving inventory due to COVID-19-related impacts, and \$0.2 million in other related charges, partially offset by \$1.6 million of income from government wage subsidies.

<sup>(5)</sup> Included \$1.5 million in early lease termination charges, \$1.0 million for the impairment of retail store fixed assets, and \$0.1 million in employee costs related to restructuring and temporary closures.

<sup>(6)</sup> Included \$2.1 million for the impairment of retail store fixed assets and operating lease right-of-use assets, \$2.0 million in employee costs related to restructuring and temporary closures, \$1.6 million in reserves for obsolete and slow-moving inventory due to COVID-19-related impacts, and \$0.6 million in related charges, partially offset by \$2.5 million of income from government wage and rent subsidies.

## 8. Employee Retirement Plans

The components of the Company's pension expense were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(Dollars in thousands)			
Service cost	\$	102	\$	115
Interest cost		371		502
Expected return on plan assets		(720)		(693)
Net amortization and deferral		247		191
Pension expense	\$	-	\$	115

The components of pension expense other than the service cost component were included in other income (expense), net in the Consolidated Condensed Statements of Earnings and Comprehensive Income (Unaudited).

## 9. Leases

The Company leases retail shoe stores, as well as several offices and distribution facilities worldwide. The leases have original lease periods expiring between the remainder of 2021 and 2027. Many leases include one or more options to renew. The Company does not assume renewals in its determination of the lease term unless the renewals are deemed to be reasonably assured at lease commencement. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The components of the Company's operating lease costs were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(Dollars in thousands)			
Operating lease costs	\$	1,151	\$	1,652
Variable lease costs <sup>(1)</sup>		67		-
Total lease costs	\$	1,218	\$	1,652

(1) Variable lease costs primarily include percentage rentals based upon sales in excess of specified amounts.

Short-term lease costs, which were excluded from the above table, are not material to the Company's financial statements.

The following is a schedule of maturities of operating lease liabilities as of September 30, 2021:

	<u>Operating Leases</u>
	(Dollars in thousands)
2021, excluding the nine months ended September 30, 2021	\$ 978
2022	3,462
2023	2,617
2024	1,865
2025	1,215
Thereafter	<u>1,442</u>
Total lease payments	11,579
Less imputed interest	<u>(2,459)</u>
Present value of lease liabilities	<u>\$ 9,120</u>

The operating lease liabilities are classified in the consolidated condensed balance sheets (unaudited) as follows:

	<u>September 30, 2021</u>	<u>December 31, 2020</u>
	(Dollars in thousands)	
Operating lease liabilities - current	\$ 2,018	\$ 4,245
Operating lease liabilities - non-current	<u>7,102</u>	<u>7,734</u>
Total	<u>\$ 9,120</u>	<u>\$ 11,979</u>

The Company determined the present value of its lease liabilities using a weighted-average discount rate of 4.25%. As of September 30, 2021, the Company's leases have a weighted-average remaining lease term of 2.92 years.

Supplemental cash flow information related to the Company's operating leases is as follows:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
	(Dollars in thousands)			
Cash paid for amounts included in the measurement of lease liabilities	\$ 1,024	\$ 2,174	\$ 3,629	\$ 5,424
Right-of-use assets obtained in exchange for new lease liabilities (noncash)	\$ 244	\$ 72	\$ 2,266	\$ 216

## 10. Income Taxes

The Company's provision (benefit) for income taxes and effective tax rates for the three and nine months ended September 30, 2021 and 2020 are presented in the following table:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
	(Dollars in thousands)			
Earnings (loss) before provision (benefit) for income taxes	\$ 7,008	\$ (3,733)	\$ 13,749	\$ (15,016)
Provision (benefit) for income taxes	<u>\$ 1,939</u>	<u>\$ 2,136</u>	<u>\$ 3,535</u>	<u>\$ (1,426)</u>
Effective tax rate	27.7%	-57.2%	25.7%	9.5%

Last year's third quarter and year-to-date income tax provisions included \$2.0 million of tax expense related to deferred tax assets of the Company's foreign subsidiaries. The 2020 effective tax rates were also impacted because the Company did not record an income tax benefit on foreign subsidiary losses, and, in the U.S., the Company had the ability to carry back 2020 losses to a tax year when the U.S. federal statutory tax rate was 35%, which is permitted under the U.S. Coronavirus Aid, Relief, and Economic Security Act ("CARES Act").

## 11. Share-Based Compensation Plans

During the three and nine months ended September 30, 2021, the Company recognized \$338,000 and \$1,210,000 respectively, of compensation expense associated with stock option and restricted stock awards granted in years 2017 through 2021. During the three and nine months ended September 30, 2020, the Company recognized \$362,000 and \$1,063,000, respectively, of compensation expense associated with stock option and restricted stock awards granted in years 2016 through 2020.

During the first quarter of 2021, the Company's Board of Directors approved extending the expiration date of stock options granted in years 2015 and 2016. The original expiration date of the stock options granted in 2015 was August 25, 2021, and was extended by two years to August 25, 2023. The original expiration date of the stock options granted in 2016 was August 25, 2022, and was extended by one year to August 25, 2023. The Company recorded an additional \$232,000 of compensation expense in the first quarter of 2021 due to the extension of the exercise periods.

The following table summarizes the Company's stock option activity for the nine-month period ended September 30, 2021:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value*
Outstanding at December 31, 2020	1,125,383	\$ 25.62		
Granted	186,900	\$ 24.00		
Exercised	(1,200)	\$ 18.00		
Forfeited or expired	(27,015)	\$ 24.22		
Outstanding at September 30, 2021	1,284,068	\$ 25.43	5.4	\$ 829,000
Exercisable at September 30, 2021	769,857	\$ 26.58	4.1	\$ 171,000

\* The aggregate intrinsic value of outstanding and exercisable stock options is defined as the difference between the market value of the Company's stock on September 30, 2021 of \$22.66 and the exercise price multiplied by the number of in-the-money outstanding and exercisable stock options.

The following table summarizes the Company's stock option exercise activity for the three and nine-month periods ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(Dollars in thousands)			
Total intrinsic value of stock options exercised	\$ 8	\$ -	\$ 8	\$ -
Net proceeds from stock option exercises	\$ -	\$ -	\$ -	\$ -
Income tax benefit from the exercise of stock options	\$ 2	\$ -	\$ 2	\$ -

The following table summarizes the Company's restricted stock award activity for the nine-month period ended September 30, 2021:

	Shares of Restricted Stock	Weighted Average Grant Date Fair Value	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value*
Non-vested at December 31, 2020	72,490	\$ 23.77		
Issued	36,325	24.00		
Vested	(30,345)	24.41		
Non-vested at September 30, 2021	78,470	\$ 23.11	3.0	\$ 1,778,000

\* The aggregate intrinsic value of non-vested restricted stock was calculated using the market value of the Company's stock on September 30, 2021 of \$22.66 multiplied by the number of non-vested restricted shares outstanding.

## 12. Short-Term Borrowings

At September 30, 2021, the Company had a \$30 million revolving line of credit with a bank that is secured by a lien against the Company's general corporate assets. The line of credit bears interest at LIBOR plus 1.35%. The related credit agreement contains customary representations, warranties, and covenants (including a minimum tangible net worth financial covenant) for a facility of this type. At September 30, 2021, and during the nine-months then ended, there were no amounts outstanding under the line of credit.

On November 4, 2021, the Company renewed the line of credit agreement, with an increased borrowing limit of \$40 million. The new agreement expires on November 4, 2022. The other principal terms of the new agreement are substantially unchanged.

## 13. Financial Instruments

At September 30, 2021, the Company had one foreign exchange contract outstanding to sell \$3.0 million Canadian dollars at a price of approximately \$2.4 million U.S. dollars. This contract expires in the fourth quarter of 2021. The Company's wholly-owned subsidiary, Florsheim Australia, had foreign exchange contracts outstanding to buy \$3.5 million U.S. dollars at a price of approximately \$4.5 million Australian dollars. Florsheim Australia's contracts expire on or before June 30, 2022. Based on quarter-end exchange rates, there were no significant unrealized gains or losses on the outstanding contracts.

The Company determines the fair value of foreign exchange contracts based on the difference between the foreign currency contract rates and the widely available foreign currency rates as of the measurement date. The fair value measurements are based on observable market transactions, and thus represent a level 2 valuation as defined by ASC 820.

## 14. Comprehensive Income (Loss)

Comprehensive income (loss) for the three and nine months ended September 30, 2021 and 2020, was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(Dollars in thousands)			
Net earnings (loss)	\$ 5,069	\$ (5,869)	\$ 10,214	\$ (13,590)
Foreign currency translation adjustments	(601)	751	(568)	(217)
Pension liability, net of tax of \$64, \$49, \$193 and \$149, respectively	183	142	548	424
Total comprehensive income (loss)	<u>\$ 4,651</u>	<u>\$ (4,976)</u>	<u>\$ 10,194</u>	<u>\$ (13,383)</u>

The components of accumulated other comprehensive loss as recorded in the Consolidated Condensed Balance Sheets (Unaudited) were as follows:

	September 30, 2021	December 31, 2020
	(Dollars in thousands)	
Foreign currency translation adjustments	\$ (6,618)	\$ (6,050)
Pension liability, net of tax	(21,407)	(21,955)
Total accumulated other comprehensive loss	<u>\$ (28,025)</u>	<u>\$ (28,005)</u>

The following presents a tabular disclosure about changes in accumulated other comprehensive loss during the nine months ended September 30, 2021:

	Foreign Currency Translation Adjustments	Defined Benefit Pension Items	Total
Beginning balance, December 31, 2020	\$ (6,050)	\$ (21,955)	\$ (28,005)
Other comprehensive loss before reclassifications	(568)	-	(568)
Amounts reclassified from accumulated other comprehensive loss	-	548	548
Net current period other comprehensive (loss) income	(568)	548	(20)
Ending balance, September 30, 2021	<u>\$ (6,618)</u>	<u>\$ (21,407)</u>	<u>\$ (28,025)</u>

The following presents a tabular disclosure about reclassification adjustments out of accumulated other comprehensive loss during the nine months ended September 30, 2021:

	<b>Amounts reclassified from accumulated other comprehensive loss for the nine months ended September 30, 2021</b>	<b>Affected line item in the statement where net income is presented</b>
<b>Amortization of defined benefit pension items</b>		
Prior service cost	\$ (47) <sup>(1)</sup>	Other income (expense), net
Actuarial losses	788 <sup>(1)</sup>	Other income (expense), net
Total before tax	741	
Tax benefit	(193)	
Net of tax	<u>\$ 548</u>	

<sup>(1)</sup> These amounts were included in pension expense. See Note 8 for additional details.

## 15. Equity

The following table reconciles the Company's equity for the nine months ended September 30, 2021:

	Common Stock	Capital in Excess of Par Value	Reinvested Earnings	Accumulated Other Comprehensive Loss
	(Dollars in thousands)			
<b>Balance, December 31, 2020</b>	\$ 9,797	\$ 67,178	\$ 138,955	\$ (28,005)
Net earnings	-	-	1,325	-
Foreign currency translation adjustments	-	-	-	(143)
Pension liability adjustment, net of tax	-	-	-	183
Cash dividends declared	-	-	(2,336)	-
Share-based compensation expense	-	545	-	-
Shares purchased and retired	(62)	-	(1,017)	-
<b>Balance, March 31, 2021</b>	<u>\$ 9,735</u>	<u>\$ 67,723</u>	<u>\$ 136,927</u>	<u>\$ (27,965)</u>
Net earnings	-	-	3,820	-
Foreign currency translation adjustments	-	-	-	176
Pension liability adjustment, net of tax	-	-	-	182
Cash dividends declared	-	-	(2,334)	-
Share-based compensation expense	-	327	-	-
Shares purchased and retired	(21)	-	(435)	-
<b>Balance, June 30, 2021</b>	<u>\$ 9,714</u>	<u>\$ 68,050</u>	<u>\$ 137,978</u>	<u>\$ (27,607)</u>
Net earnings	-	-	5,069	-
Foreign currency translation adjustments	-	-	-	(601)
Pension liability adjustment, net of tax	-	-	-	183
Cash dividends declared	-	-	(2,341)	-
Issuance of restricted stock	36	(36)	-	-
Share-based compensation expense	-	338	-	-
<b>Balance, September 30, 2021</b>	<u>\$ 9,750</u>	<u>\$ 68,352</u>	<u>\$ 140,706</u>	<u>\$ (28,025)</u>

The following table reconciles the Company's equity for the nine months ended September 30, 2020:

	Common Stock	Capital in Excess of Par Value	Reinvested Earnings	Accumulated Other Comprehensive Loss
	(Dollars in thousands)			
<b>Balance, December 31, 2019</b>	\$ 9,873	\$ 65,832	\$ 158,825	\$ (24,536)
Net earnings	-	-	1,162	-
Foreign currency translation adjustments	-	-	-	(2,558)
Pension liability adjustment, net of tax	-	-	-	138
Cash dividends declared	-	-	(2,357)	-
Share-based compensation expense	-	351	-	-
Shares purchased and retired	(60)	-	(1,244)	-
<b>Balance, March 31, 2020</b>	<u>\$ 9,813</u>	<u>\$ 66,183</u>	<u>\$ 156,386</u>	<u>\$ (26,956)</u>
Net earnings (loss)	-	-	(8,883)	-
Foreign currency translation adjustments	-	-	-	1,590
Pension liability adjustment, net of tax	-	-	-	144
Cash dividends declared	-	-	(2,355)	-
Share-based compensation expense	-	350	-	-
<b>Balance, June 30, 2020</b>	<u>\$ 9,813</u>	<u>\$ 66,533</u>	<u>\$ 145,148</u>	<u>\$ (25,222)</u>
Net earnings (loss)	-	-	(5,869)	-
Foreign currency translation adjustments	-	-	-	751
Pension liability adjustment, net of tax	-	-	-	142
Cash dividends declared	-	-	(2,363)	-
Issuance of restricted stock	31	(31)	-	-
Share-based compensation expense	-	362	-	-
<b>Balance, September 30, 2020</b>	<u>\$ 9,844</u>	<u>\$ 66,864</u>	<u>\$ 136,916</u>	<u>\$ (24,329)</u>

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements with respect to the Company's outlook for the future. These statements represent the Company's good faith judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially. Such statements can be identified by the use of words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "is likely," "plans," "predicts," "projects," "should," "will," or variations of such words, and similar expressions. Forward-looking statements, by their nature, address matters that are, to varying degrees, uncertain. Therefore, the reader is cautioned that these forward-looking statements are subject to a number of risks, uncertainties or other factors that may cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, the risk factors described under Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year-ended December 31, 2020, including most prominently, the risk and uncertainties associated with the ongoing unpredictable global COVID-19 pandemic. As to the latter, since March 2020, the Company has experienced temporary and perhaps long-term changes in the demand profile for certain of its products, restrictions on the ability of its retail stores to remain open and fully operational, delays in and increased costs of shipping goods from overseas suppliers, and other impacts. While these impacts were most prominent in 2020, the pandemic has not ended and remains an unpredictable and possibly potent factor that could impact the Company's future operations and financial conditions.

### GENERAL

The Company designs and markets quality and innovative footwear principally for men, but also for women and children, under a portfolio of well-recognized brand names including: Florsheim, Nunn Bush, Stacy Adams, BOGS, Rafters, and Forsake. Inventory is purchased from third-party overseas manufacturers. The majority of foreign-sourced purchases are denominated in U.S. dollars.

The Company has two reportable segments, North American wholesale operations ("Wholesale") and North American retail operations ("Retail"). In the wholesale segment, the Company's products are sold to leading footwear, department, and specialty stores, as well as e-commerce retailers, primarily in the United States and Canada. The Company also has licensing agreements with third parties who sell its branded apparel, accessories and specialty footwear in the United States, as well as its footwear in Mexico and certain markets overseas. Licensing revenues are included in the Company's wholesale segment. The Company's retail segment consisted of e-commerce businesses and four brick and mortar retail stores in the United States as of September 30, 2021. Retail sales are made directly to consumers on the Company's websites, or by Company employees.

The Company's "other" operations include the Company's wholesale and retail businesses in Australia, South Africa, Asia Pacific (collectively, "Florsheim Australia") and Europe ("Florsheim Europe"). In late 2020, the Company decided to close Florsheim Europe, and management is in the final stages of winding down this business. The majority of the Company's operations are in the United States and its results are primarily driven by the economic conditions and retail environment in the United States.

### EXECUTIVE OVERVIEW

The Company's legacy brands: Florsheim, Nunn Bush, and Stacy Adams, all experienced strong performance at the retail level during the third quarter. Early in the pandemic, there was a spike in demand for athletic, rugged-casual, and comfort-casual footwear but substantially reduced demand for dress and dress-casual shoes. With the rollout of vaccines in March and the subsequent loosening of pandemic-related social restrictions, the Company began to see a shift in demand back toward more refined footwear categories as consumers reevaluated their closets for a return to the office and more formal social occasions. Retailers and brands were unprepared for the subsequent surge in demand, and the Company has been working to fill the pipeline and restock to normal inventory levels. The situation has been exacerbated by supply chain issues, especially in regard to transportation of finished product. While the Company is working through delays and chasing demand, the Company believes it has been in a relatively better inventory position than its competitors and as a result has gained market share. Management anticipates strong demand within the dress and dress-casual market well into 2022, absent adverse pandemic-related developments.

While the Company is pleased with the resurgence of the traditional, more refined footwear market, it is also encouraged by the ability of its legacy brands to expand into the true casual market with expanded offerings of athletic-inspired and outdoor-oriented shoes. The Company's design and selling focus throughout the pandemic has been towards casualizing its brands, and it is having success both in getting new categories placed as well as with sell-throughs at the consumer level. Moving forward, the Company's legacy businesses will have a more balanced ratio between dress footwear and truly casual shoes, reflecting the changing lifestyle trends in a post-pandemic world.

BOGS wholesale sales were down for the quarter. The decrease entirely reflected production and shipping delays from the Company's factory base in Asia. Sales across all BOGS category segments are robust as the Company enters the principal selling season for BOGS at retail. While deliveries are later than originally planned, management believes the Company will be in a better inventory position heading into the holiday season. The outdoor boot category has been strong throughout the pandemic, and BOGS has benefitted from increased consumer interest in the brand. While BOGS classic weather boot sales remain the foundation of the business, meaningful progress has been made toward developing a successful casual lifestyle business which will offer additional growth opportunities for the BOGS brand in the future.

Third quarter 2021 wholesale sales were negatively impacted by bottlenecks throughout the supply chain. However, demand is currently strong across all of the Company's brands, and management anticipates improved inventory flow throughout the fourth quarter of 2021 which will enable the Company to fulfill much of the increased demand through the end of the year and into 2022.

In the Company's U.S. retail segment, third quarter sales were up 44%. The Company's four brick-and-mortar stores in the U.S. performed well, exceeding sales from the same period in 2019. The majority of retail's growth, however, was driven by e-commerce, with sales up 33% versus last year and up 54% versus 2019 in the U.S. The Company continues to invest heavily in building out its e-commerce platform to maintain its growth momentum. With the reduction in unprofitable brick-and-mortar stores and increases in e-commerce sales, the Company's direct-to-consumer business is becoming an important profit driver in the Weyco business model.

The Company experienced a temporary setback in its overseas businesses during the quarter, as renewed lockdowns in Australia and New Zealand impacted both retail sales and wholesale shipments. The Company has made good headway towards reestablishing profitably in its Florsheim Australia businesses, which encompasses the markets in Australia, New Zealand, the Pacific Rim, and South Africa. Since the beginning of the pandemic, management has focused on shedding or renegotiating unfavorable leases and leveraging its e-commerce platform in the U.S. Unfortunately, the zero-case tolerance policy in Australia and Auckland for COVID-19, and the subsequent shutdown of retail stores, resulted in a loss at Florsheim Australia for the quarter. The Australia market has begun to reopen in stages in the fourth quarter, and the Company remains confident that it will ultimately reap the benefits of the changes made over the past year.

#### Third Quarter Highlights

Consolidated net sales for the third quarter of 2021 were \$61.8 million, an increase of 16% compared to last year's third quarter net sales of \$53.2 million. Consolidated earnings from operations totaled \$6.7 million for the third quarter of 2021, up from operating losses of \$3.8 million in the same period one year ago. The Company's net earnings rose to \$5.1 million, or \$0.52 per diluted share, in the third quarter of 2021, from net losses of \$5.9 million, or \$0.60 per diluted share, in last year's third quarter.

Last year's third quarter operating results were significantly impacted by the COVID-19 pandemic, and included non-recurring charges totaling \$7.4 million. As such, comparisons of 2021 financial performance to 2020 may have limited utility. Therefore, selected comparisons to 2019 are included as appropriate. Net sales for the three months ended September 30, 2021 rose to approximately 75% of third quarter 2019 net sales levels. Consolidated operating earnings for the quarter recovered to 80% of 2019 levels.

#### Year-to-Date Highlights

Consolidated net sales for the first nine months of 2021 were \$166.3 million, up 25% from net sales of \$133.4 million during the first nine months of 2020. Consolidated earnings from operations totaled \$12.9 million in the first nine months of 2021, up from operating losses of \$15.5 million in the first nine months of 2020. The Company's net earnings totaled \$10.2 million, or \$1.05 per diluted share, for the nine months ended September 30, 2021 versus net losses of \$13.6 million, or \$1.39 per diluted share, in the same period last year.

Last year's year-to-date results were significantly impacted by the COVID-19 pandemic. The majority of retailers, including the Company's retail stores, were shut-down in mid-March 2020 and remained closed for a majority of the second quarter. Net sales for the nine months ended September 30, 2021 recovered to 77% of net sales in the first nine months of 2019. Consolidated operating earnings for the year-to-date period recovered to 83% of 2019 levels.

#### Financial Position Highlights

At September 30, 2021, cash, short-term investments and marketable securities totaled \$45.4 million and there were no amounts outstanding under the Company's revolving line of credit. During the first nine months of 2021, the Company generated \$9.7 million of cash from operations and \$3.6 million from maturities of marketable securities. The Company invested \$15.2 million in short-term investments, paid dividends of \$6.9 million, repurchased \$1.5 million of Company stock, and had \$673,000 of capital expenditures. The Company also spent \$2.6 million to acquire the Forsake brand in the second quarter.

## SEGMENT ANALYSIS

Net sales and earnings (loss) from operations for the Company's segments in the three and nine months ended September 30, 2021 and 2020, were as follows:

	Three Months Ended September 30,		% Change	Nine Months Ended September 30,		% Change
	2021	2020		2021	2020	
	(Dollars in thousands)					
<b>Net Sales</b>						
North American Wholesale	\$ 50,166	\$ 44,012	14%	\$ 125,453	\$ 106,019	18%
North American Retail	6,307	4,367	44%	18,127	12,768	42%
Other	5,325	4,799	11%	22,682	14,621	55%
Total	<u>\$ 61,798</u>	<u>\$ 53,178</u>	16%	<u>\$ 166,262</u>	<u>\$ 133,408</u>	25%
<b>Earnings (Loss) from Operations</b>						
North American Wholesale	\$ 6,027	\$ 2,752	119%	\$ 10,041	\$ (4,664)	315%
North American Retail	1,401	(2,796)	150%	3,326	(3,741)	189%
Other	(682)	(3,796)	82%	(445)	(7,107)	94%
Total	<u>\$ 6,746</u>	<u>\$ (3,840)</u>	276%	<u>\$ 12,922</u>	<u>\$ (15,512)</u>	183%

### North American Wholesale Segment

#### Net Sales

Net sales in the Company's North American wholesale segment for the three and nine months ended September 30, 2021 and 2020, were as follows:

#### North American Wholesale Segment Net Sales

	Three Months Ended September 30,		% Change	Nine Months Ended September 30,		% Change
	2021	2020		2021	2020	
	(Dollars in thousands)					
<b>North American Net Sales</b>						
Stacy Adams	\$ 8,652	\$ 7,274	19%	\$ 27,322	\$ 25,036	9%
Nunn Bush	9,202	8,129	13%	26,650	21,660	23%
Florsheim	13,442	8,605	56%	39,255	29,941	31%
BOGS/Rafters	18,248	19,780	-8%	30,909	28,556	8%
Forsake	279	-	100%	281	-	100%
Total North American Wholesale	<u>\$ 49,823</u>	<u>\$ 43,788</u>	14%	<u>\$ 124,417</u>	<u>\$ 105,193</u>	18%
Licensing	343	224	53%	1,036	826	25%
Total North American Wholesale Segment	<u>\$ 50,166</u>	<u>\$ 44,012</u>	14%	<u>\$ 125,453</u>	<u>\$ 106,019</u>	18%

Net sales for the three and nine months ended September 30, 2021 were up across all of the Company's legacy brands (Stacy Adams, Nunn Bush, and Florsheim). Last year's third quarter and year-to-date sales of the legacy brands were down significantly as a result of the pandemic. Sales of the BOGS outdoor brand were down for the quarter, due mainly to delays in receiving inventory caused by disruptions in the supply chain. BOGS sales for the year-to-date period were up compared to the first nine months of 2020, primarily due to increased sales to e-commerce and off-price retailers.

Business recovery continues in the Company's wholesale segment, with wholesale sales for the three and nine months ended September 30, 2021 rising to approximately 74% and 72% of the comparative 2019 levels. At wholesale, there was a significant pickup in demand across all of the Company's brands during the third quarter, however, bottlenecks in the supply chain caused delays in receiving merchandise which negatively impacted third quarter shipments. The Company has begun to see increased levels of inventory receipts in October, which management expects to continue throughout the rest of the year, and which should help the Company meet the increased demand for its products in the fourth quarter and into 2022.

Licensing revenues consist of royalties earned on the sales of branded apparel, accessories and specialty footwear in the United States and on branded footwear in Mexico and certain overseas markets. Last year's licensing revenues were down for the quarter and year-to-date periods, in line with reductions in licensees' sales of branded products.

### Earnings (Loss) from Operations

Gross earnings for the North American wholesale segment were 34.6% of net sales in the third quarter of 2021 compared to 35.7% of net sales in last year's third quarter. Third quarter gross margins were negatively impacted by higher inbound freight costs. The Company has been paying premium freight rates in order to reserve space on container ships. The Company has raised its selling prices to mitigate the impact of higher material and freight costs on its gross margins; however, management believes that margins will continue to be adversely affected at least through the first half of 2022. Last year's third quarter gross margins were adversely impacted by a \$0.5 million reserve for obsolete and slow-moving inventory due to COVID-19 related impacts.

For the nine months ended September 30, 2021, wholesale gross earnings were 33.8% of net sales compared to 33.7% of net sales in the same period of 2020.

North American wholesale segment selling and administrative expenses consist primarily of distribution costs, salaries and commissions, advertising costs, employee benefit costs and depreciation. Wholesale selling and administrative expenses were \$11.3 million, or 23% of net sales, in the third quarter of 2021, compared to \$13.0 million, or 30% of net sales, in the third quarter of 2020. Third quarter 2021 expenses were reduced by approximately \$1.9 million of wage subsidies received from the U.S. and Canadian governments. Third quarter 2020 expenses included the write-off of a \$1.1 million receivable related to Tailored Brands, Inc. due to its bankruptcy filing during the pandemic, \$0.5 million in employee costs related to restructuring and temporary closures, and \$0.2 million in other related charges, partially offset by \$0.3 million of wage subsidies received from the U.S. and Canadian governments.

For the nine months ended September 30, wholesale selling and administrative expenses were \$32.4 million, or 26% of net sales, in 2021, compared to \$40.4 million, or 38% of net sales, in 2020. Year-to-date 2021 expenses were reduced by approximately \$5.5 million of wage subsidies received from the U.S. and Canadian governments. Year-to-date 2020 expenses included the write-off of \$4.4 million in receivables due to the bankruptcies of two large customers (J.C. Penney Company, Inc. and Tailored Brands, Inc.) during the pandemic, \$1.9 million in employee costs related to restructuring and temporary closures, and \$0.2 million in other related charges, partially offset by \$1.6 million of wage subsidies received from the U.S. and Canadian governments.

Wholesale earnings from operations totaled \$6.0 million for the three months ended September 30, 2021, compared to operating earnings of \$2.8 million in last year's third quarter. For the nine months ended September 30, 2021, the wholesale segment had operating earnings of \$10.0 million, up from operating losses of \$4.7 million in the same period of 2020. The increases for the quarter and year-to-date periods were primarily due to higher sales volumes and lower selling and administrative costs relative to sales. Wholesale operating earnings for the three and nine months ended September 30, 2021 recovered to 64% and 59%, respectively, of comparative 2019 levels, in line with the lower sales volumes relative to 2019.

The Company's cost of sales does not include distribution costs (e.g., receiving, inspection warehousing, shipping, and handling costs, which are included in selling and administrative expenses). Wholesale distribution costs were \$3.0 million and \$2.9 million for the third quarters of 2021 and 2020, respectively. Third quarter 2021 and 2020 distribution costs were reduced by \$513,000 and \$34,000, respectively, as a result of government wage subsidies. For the nine-month periods ended September 30, 2021 and 2020, wholesale distribution costs were \$7.5 million and \$8.6 million, respectively. Year-to-date 2021 and 2020 distribution costs were reduced by \$1.5 million and \$400,000, respectively, as a result of government wage subsidies. The Company's gross earnings may not be comparable to other companies, as some companies may include distribution costs in cost of sales.

### **North American Retail Segment**

#### Net Sales

Net sales in the Company's retail segment were \$6.3 million in the third quarter of 2021, up 44% from \$4.4 million in the third quarter of 2020. For the nine months ended September 30, retail net sales increased 42% to \$18.1 million in 2021, from \$12.8 million in 2020. Same store sales rose 49% and 50% for the quarter and year-to-date periods, respectively, compared to the same periods one year ago, due to increases in e-commerce sales and higher brick-and-mortar sales. Last year's brick and mortar same store sales were down significantly as a result of the pandemic. The Company closed three unprofitable retail stores in the third quarter of 2020, and currently has just four active U.S. brick-and-mortar locations.

Retail net sales for the three and nine months ended September 30, 2021 surpassed the comparative 2019 levels by 22% and 12%, respectively. While most of these increases were driven by e-commerce growth, brick-and-mortar sales at the Company's four remaining locations also exceeded their 2019 levels.

#### Earnings (Loss) from Operations

Retail gross earnings were 68.4% of net sales in the third quarter of 2021, compared to 63.6% of net sales in last year's third quarter. For the nine months ended September 30, retail gross earnings were 66.5% of net sales in 2021, and 63.5% of net sales in 2020.

Selling and administrative expenses for the retail segment consist primarily of freight, advertising expense, employee costs, and rent and occupancy costs. Retail selling and administrative expenses were \$2.9 million, or 46% of net sales, in the third quarter of 2021, compared to \$5.6 million, or 128% of net sales, in the third quarter of 2020. For the nine months ended September 30, retail selling and administrative expenses were \$8.7 million, or 48% of net sales, in 2021, versus \$11.9 million, or 93% of net sales, in 2020. Third quarter and year-to-date 2020 expenses included \$1.5 million in

early lease termination charges, \$1.0 million for the impairment of retail store fixed assets, and \$0.1 million in employee costs related to restructuring and temporary closures.

The retail segment had operating earnings of \$1.4 million for the quarter, up from operating losses totaling \$2.8 million in last year's third quarter. For the nine months ended September 30, retail earnings from operations totaled \$3.3 million in 2021, up from operating losses of \$3.7 million in 2020. The increases for the quarter and first nine months of 2021 were due to higher sales and lower selling and administrative expenses.

Retail operating earnings for the three and nine months ended September 30, 2021 outpaced 2019 levels due largely to growth in the Company's more profitable e-commerce businesses and the shedding of unprofitable stores last year.

## Other

The Company's other businesses include its wholesale and retail operations of Florsheim Australia and Florsheim Europe. Net sales of the Company's other businesses were \$5.3 million in the third quarter of 2021, up from \$4.8 million in the third quarter of 2020. The increase was at Florsheim Australia, with sales up in both its wholesale and retail businesses, partially offset by lower sales at Florsheim Europe, as the Company is in the final stages of winding down this business. For the nine months ended September 30, 2021, other net sales were \$22.7 million, compared to \$14.6 million in the same period last year. The year-to-date increase was primarily at Florsheim Australia, with sales up in both its wholesale and retail businesses. Last year's third quarter and year-to-date sales were down significantly as a result of COVID-related retail shutdowns.

Other net sales for the third quarter of 2021 recovered to 56% of 2019 levels. Business recovery in Australia has been hindered by a large number of Florsheim Australia's retail stores being closed for a majority of the third quarter due to lockdowns imposed in New South Wales and Victoria. Stores in New South Wales have begun to reopen in October, and it is expected that all of the Company's stores in Australia will be reopened during the fourth quarter, absent adverse pandemic-related developments. For the year-to-date period, other net sales recovered to 82% of 2019 levels.

Collectively, Florsheim Australia and Florsheim Europe had operating losses totaling \$682,000 in the third quarter of 2021, compared to operating losses of \$3.8 million in the third quarter of 2020, and operating losses of \$1.4 million in 2019. The improvement in 2021 was largely due to improved performance at Florsheim Australia. Last year's third quarter losses included \$2.1 million for the impairment of retail store fixed assets and operating lease right-of-use assets, \$1.1 million in employee costs related to restructuring and temporary closures, \$0.5 million in reserves for obsolete and slow-moving inventory due to COVID-19-related impacts, and \$0.2 million in other related charges, partially offset by \$1.1 million of income from government wage and rent subsidies.

For the nine months ended September 30, 2021, Florsheim Australia and Florsheim Europe had operating losses totaling \$445,000, compared to operating losses totaling \$7.1 million in the same period last year, and operating losses of \$2.7 million in 2019. The improvement in 2021 was largely due to improved performance at Florsheim Australia. Last year's year-to-date losses included \$2.1 million for the impairment of retail store fixed assets and operating lease right-of-use assets, \$2.0 million in employee costs related to restructuring and temporary closures, \$1.6 million in reserves for obsolete and slow moving inventory due to COVID-19-related impacts, and \$0.6 million in other related charges, partially offset by \$2.5 million of income from government wage and rent subsidies.

## Other income and expense

Interest income was \$186,000 and \$121,000 for the three months ended September 30, 2021 and 2020, respectively. For the nine months ended September 30, interest income was \$505,000 in 2021 and \$408,000 in 2020. Interest expense decreased \$6,000 for the three months ended September 30, 2021, compared to the same period of 2020. For the nine months ended September 30, 2021, interest expense increased \$22,000 compared to the same period last year.

Other income (expense), net, rose to \$76,000 of income for the quarter compared to \$8,000 of expense in last year's third quarter. For the year-to-date period, other income (expense), net, totaled \$403,000 of income in 2021 versus \$147,000 of income in 2020. Changes between periods were largely due to gains and losses recognized on foreign exchange contracts entered into by Florsheim Australia.

The Company's effective tax rate for the three months ended September 30, 2021 was 27.7% compared to (57.2%) for the same period of 2020. For the nine months ended September 30, the effective tax rate was 25.7% in 2021 versus 9.5% in 2020. Last year's third quarter and year-to-date income tax provisions included \$2.0 million of tax expense related to deferred tax assets of the Company's foreign subsidiaries. The 2020 effective tax rates were also impacted because the Company did not record an income tax benefit on foreign subsidiary losses, and, in the U.S., the Company had the ability to carry back 2020 losses to a tax year when the U.S. federal statutory tax rate was 35%, which is permitted under the U.S. Coronavirus Aid, Relief, and Economic Security Act ("CARES Act").

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary sources of liquidity are its cash, short-term investments, and its revolving line of credit. The Company generated \$9.7 million of cash from operating activities during the first nine months of 2021, compared to \$6.8 million in the same period of 2020. The increase between years was primarily due to higher earnings this year, partially offset by changes in operating assets and liabilities, principally accounts receivable and inventory. The Company's inventory levels increased to \$52.9 million at September 30, 2021 from \$33.6 million at June 30, 2021. These figures include inventory that has left the supplier, is paid for, and is in-transit to the Company's distribution facility. With transit times historically being approximately four to six weeks, the percentage of in-transit versus on-hand inventory has typically been between 10 – 20% of the Company's total wholesale inventory. With transit times now running in excess of eight weeks, and with the delays in obtaining space on shipping vessels and the large amount of inventory on order, the Company's wholesale in-transit inventory was approximately 56% of its total inventory as of September 30, 2021. Bottlenecks in the supply chain are beginning to loosen up, and the Company is now receiving a much greater number of containers currently than is normal. Management believes the Company will be well-positioned to fulfill much of its increased demand in the fourth quarter.

During the second quarter of 2021, the Company paid \$2.6 million to acquire the Forsake brand. In connection with the acquisition, the Company is obligated to make annual contingent payments to be paid annually over a period of five years, depending on Forsake achieving certain performance measures. The Company's estimate of the discounted fair value of the contingent payments is approximately \$1.4 million in total.

During the first nine months of 2021, the Company invested \$15.2 million of cash in highly liquid fixed income funds.

The Company paid three quarterly dividend dividends totaling \$6.9 million in the first nine months of 2021, and four quarterly dividend payments totaling \$9.4 million in the first nine months of 2020. The Company accelerated the timing of its January 2021 dividend into 2020, and resumed its regular quarterly payment schedule in March 2021. On November 2, 2021, the Company's Board of Directors declared a cash dividend of \$0.24 per share to all shareholders of record on November 29, 2021, payable December 31, 2021.

The Company repurchases its common stock under its share repurchase program when it believes market conditions are favorable. During the first half of 2021, the Company repurchased 83,545 shares for a total cost of \$1.5 million. The Company did not repurchase any of its shares in the third quarter of 2021. As of September 30, 2021, the Company had the authority to repurchase approximately 252,000 shares under its previously announced stock repurchase program.

Capital expenditures were \$673,000 in the first nine months of 2021. Management estimates that capital expenditures for 2021 will be between \$1.0 million and \$1.5 million.

At September 30, 2021, the Company had a \$30 million revolving line of credit with a bank that is secured by a lien against the Company's general corporate assets. The line of credit bears interest at LIBOR plus 1.35%. The related credit agreement contains customary representations, warranties, and covenants (including a minimum tangible net worth financial covenant) for a facility of this type. At September 30, 2021, the Company was in compliance with all financial covenants and there were no amounts outstanding under the line of credit. There also were no amounts outstanding under the line of credit during the nine-month period ended September 30, 2021. On November 4, 2021, the Company renewed the line of credit agreement on substantially the same terms, but with an increased borrowing limit of \$40 million. The new agreement expires on November 4, 2022.

At September 30, 2021, approximately \$2.5 million of cash and cash equivalents was held by the Company's foreign subsidiaries.

The Company will continue to evaluate the best uses for its available liquidity, including, among other uses, capital expenditures, continued stock repurchases and acquisitions. The Company believes that available cash, short-term investments, marketable securities, cash provided by operations, and available borrowing facilities will provide adequate support for the cash needs of the business for at least one year, although there can be no assurances.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

### Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures designed to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized and reported on a timely basis. The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date"). Based on such evaluation, such officers have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis material information relating to the Company required to be included in the Company's periodic filings under the Exchange Act. Such officers have also concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in accumulating and communicating information in a timely manner, allowing timely decisions regarding required disclosures.

There have been no significant changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings.

None

### Item 1A. Risk Factors.

There have been no material changes to the risk factors affecting the Company from those disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2020.

### Item 5. Other Information

On November 4, 2021, the Company renewed its revolving line of credit (the "Credit Agreement") with Associated Bank, National Association for another one-year term that expires on November 4, 2022. The Credit Agreement was renewed with an increased borrowing limit of \$40 million. Under the terms of the Credit Agreement, amounts outstanding bear interest at LIBOR plus 1.35%. The Credit Agreement, which is secured by a lien against the Company's general corporate assets, contains customary representations, warranties and covenants (including a minimum tangible net worth financial covenant) for a facility of this type. The foregoing description does not purport to be complete and is qualified in its entirety by reference to the First Amendment to Credit Agreement with Associated Bank, National Association, a copy of which is filed as Exhibit 10.1 to this Form 10-Q.

### Item 6. Exhibits.

Exhibit	Description	Incorporation Herein By Reference To	Filed Herewith
10.1	First Amendment to Credit Agreement, dated as of November 4, 2021, between Weyco Group, Inc. and Associated Bank, National Association		X
10.2	Amended and Restated Revolving Loan Note, dated November 4, 2021, between Weyco Group, Inc. and Associated Bank, National Association		X
31.1	Certification of Chief Executive Officer		X
31.2	Certification of Chief Financial Officer		X
32	Section 906 Certification of Chief Executive Officer and Chief Financial Officer		X
101	The following financial information from Weyco Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2021 formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) Consolidated Condensed Balance Sheets (Unaudited); (ii) Consolidated Condensed Statements of Earnings and Comprehensive Income (Unaudited); (iii) Consolidated Condensed Statements of Cash Flows (Unaudited); and (iv) Notes to Consolidated Condensed Financial Statements		X
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, formatted in iXBRL (included in Exhibit 101).		X

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 9, 2021

WEYCO GROUP, INC.

/s/ John F. Wittkowske

John F. Wittkowske

Senior Vice President and Chief Financial Officer

CERTIFICATION

I, Thomas W. Florsheim, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 9, 2021

/s/ Thomas W. Florsheim, Jr.  
Thomas W. Florsheim, Jr.  
Chief Executive Officer

CERTIFICATION

I, John F. Wittkowske, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 9, 2021

/s/ John F. Wittkowske  
John F. Wittkowske  
Chief Financial Officer

CERTIFICATION OF PERIODIC FINANCIAL REPORTS

We, Thomas W. Florsheim, Jr., Chief Executive Officer, and John F. Wittkowske, Chief Financial Officer, of Weyco Group, Inc. each certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

- (1) The Periodic Report on Form 10-Q for the quarter ended September 30, 2021 (the "Periodic Report"), to which this statement is an exhibit fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)) and
- (2) The information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of Weyco Group, Inc.

Dated: November 9, 2021

/s/ Thomas W. Florsheim, Jr.  
Thomas W. Florsheim, Jr.  
Chief Executive Officer

/s/ John F. Wittkowske  
John F. Wittkowske  
Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in type form within the electronic version of this written statement required by Section 906, has been provided to Weyco Group, Inc. and will be retained by Weyco Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

## **FIRST AMENDMENT TO CREDIT AGREEMENT**

THIS FIRST AMENDMENT TO CREDIT AGREEMENT (the “First Amendment”), dated as of November 4, 2021, amends the Credit Agreement dated as of November 4, 2020 (as amended hereby, and as the same may be amended from time to time, the “Credit Agreement”) by and between WEYCO GROUP, INC. (the “Borrower”) and ASSOCIATED BANK, NATIONAL ASSOCIATION (the “Bank”).

1. Definitions. Capitalized terms not otherwise defined herein shall have the meanings assigned to them in the Credit Agreement.

2. Amendments. The parties hereby agree to amend the Credit Agreement as follows:

(a) Section 1 is amended by inserting the following defined terms in appropriate alphabetical order; to the extent that any of the following terms already are defined in the Credit Agreement, such existing defined terms shall be deemed deleted in their entirety and replaced with the following:

“ISDA Definitions” means the 2006 ISDA Definitions published by the International Swaps and Derivatives Association, Inc. or any successor thereto, as amended or supplemented from time to time, or any successor definitional booklet for interest rate derivatives published from time to time by the International Swaps and Derivatives Association, Inc. or such successor thereto.

“LIBOR” means (A) if no Hedging Agreement is in place for the applicable LIBOR Loan, a rate of interest equal to the per annum rate rounded to the nearest 1/100th of one percent (1%) of interest for a period equal to the applicable Interest Period, which shall be (i) when the applicable Interest Period is one month, three months, six months or one year, the per annum rate described as the “London interbank offered rate, or Libor” for such period that is in effect on the first day of such Interest Period as reported in *The Wall Street Journal*, “Money Rates” table (and currently defined as the Intercontinental Exchange Benchmark Administration Ltd. average of interbank offered rates for dollar deposits in the London market) or, if *The Wall Street Journal* or another authoritative source is not available, as LIBOR is otherwise determined by the Bank in its sole and absolute discretion and (ii) when the applicable Interest Period is two years, three years or five years, the per annum rate of interest at which United States dollar deposits in an amount comparable to the amount of the relevant LIBOR Loan for such period are offered in the London interbank eurodollar market at 11:00 A.M. (London time) on the first day of such Interest Period (or the preceding Business Day if banks in London, England were not open and dealing in offshore United States dollars on the first day of such Interest Period), as displayed in the *Bloomberg Financial Markets* system (or other authoritative source selected by the Bank in its sole discretion) or, if the *Bloomberg Financial Markets* system or another authoritative source is not available, as LIBOR is otherwise determined by the Bank in its sole and absolute discretion, or (B) if a Hedging Agreement is in place for the applicable LIBOR Loan, the per annum rate under such Hedging Agreement adjusted for reserves if the Bank is required to maintain reserves with respect to relevant advances as published electronically by Bloomberg Financial

Markets as the London Interbank Offered Rates (LIBOR) for loans of one month as of the first day of the applicable Interest Period or, if not published on such date, the first business day immediately preceding such date on which such rate is published by such publication.

“LIBOR Loan” means any Loan that bears interest at a rate determined by reference to LIBOR.

“LIBOR Office” means, with respect to the Bank, the office or offices of the Bank that will be making or maintaining the LIBOR Loans hereunder. A LIBOR Office may be, at the option of the Bank, either a domestic or foreign office.

“LIBOR Replacement Date” has the meaning given in Section 8.3.

“LIBOR Successor Rate” has the meaning given in Section 8.3.

“LIBOR Successor Rate Conforming Changes” means, with respect to any proposed LIBOR Successor Rate, any conforming changes to the definition of Prime Rate, Interest Period, timing and frequency of determining rates and making payments of interest and other technical, administrative or operational matters (including, for the avoidance of doubt, the definition of Business Day, timing of borrowing requests or prepayment, conversion or continuation notices and length of lookback periods) as may be appropriate, in the discretion of the Bank, to reflect the adoption and implementation of such LIBOR Successor Rate and to permit the administration thereof by the Bank in a manner substantially consistent with market price (or, if the Bank determines that adoption of any portion of such market practice is not administratively feasible or that no market practice for the administration of such LIBOR Successor Rate exists, in such other manner of administration as the Bank determines is reasonably necessary in connection with the administration of this Loan Agreement and any other Loan Document).

“Pre-Adjustment Successor Rate” has the meaning given in Section 8.3.

“Related Adjustment” means, in determining any LIBOR Successor Rate, the first relevant available alternative set forth in the order below that can be determined by the Bank applicable to such LIBOR Successor Rate:

- (1) the spread adjustment, or method for calculating or determining such spread adjustment, that has been selected or recommended by the Relevant Governmental Body for the relevant Pre-Adjustment Successor Rate (taking into account the interest period, interest payment date or payment period for interest calculated and/or tenor thereto) and which adjustment or method (x) is published on an information service as selected by the Bank from time to time in its reasonable discretion or (y) solely with respect to Term SOFR, if not currently published, which was previously so recommended for Term SOFR and published on an information service acceptable to the Bank; or
- (2) the spread adjustment that would apply (or has previously been applied) to the fallback rate for a derivative transaction referencing the ISDA Definitions (taking into account the interest period, interest payment date or payment period for interest calculated and/or tenor thereto).

“Relevant Governmental Body” means the Federal Reserve Board and/or the Federal Reserve Bank of New York, or a committee officially endorsed or convened by the Federal Reserve Board and/or the Federal Reserve Bank of New York.

“Revolving Commitment” means the commitment of the Lender to make Revolving Loans pursuant to Section 2.1, as such commitment may be reduced pursuant to Section 6.1 or increased pursuant to Section 6.3. The amount of the Lender's Revolving Commitment on the First Amendment Effective Date is set forth on Schedule 2.1.

“Scheduled Unavailability Date” has the meaning given in Section 8.3.

“SOFR” with respect to any Business Day means the secured overnight financing rate published for such day by the Federal Reserve Bank of New York, as the administrator of the benchmark (or a successor administrator) on the Federal Reserve Bank of New York’s website (or any successor source) at approximately 8:00 a.m. (New York City time) on the immediately succeeding Business Day and, in each case, that has been selected or recommended by the Relevant Governmental Body.

“Term SOFR” means the forward-looking term rate for any period that is approximately (as determined by the Bank) as long as any of the Interest Period options set forth in the definition of “Interest Period” and that is based on SOFR and that has been selected or recommended by the Relevant Governmental Body, in each case as published on an information service as selected by the Bank from time to time in its reasonable discretion.

“Termination Date” means the earlier to occur of (a) November 4, 2022 or (b) such other date on which the Commitments terminate pursuant to Sections 6 or 13.

(b) Section 8.1 is deleted in its entirety and the following inserted in its place:

8.1 Increased Costs. (a) If, after the date hereof, the adoption of, or any change in, any applicable law, rule or regulation, or any change in the interpretation or administration of any applicable law, rule or regulation by any Governmental Authority or comparable agency charged with the interpretation or administration thereof, or compliance by the Bank with any request or directive (whether or not having the force of law) of any such authority, central bank or comparable agency:

(i) imposes, modifies or deems applicable any reserve (including any reserve imposed by the FRB (but excluding any reserve included in the determination of LIBOR), special deposit or similar requirement against assets of, deposits with or for the account of, or credit extended by the Bank; or

(ii) imposes on the Bank any other condition affecting the LIBOR Loans, the Note or its obligation to make LIBOR Loans;

(iii) subjects the Bank to any tax of any kind whatsoever with respect to this Loan Agreement or changes the basis of taxation of payments to the Bank in respect thereof (except for the imposition of, or any change in the rate of, any Excluded Tax payable by the Bank);

and the result of anything described in clauses (i) and (iii) above is to increase the cost to (or to impose a cost on) the Bank (or any LIBOR Office of the Bank) of making or maintaining any LIBOR Loan, or to reduce the amount of any sum received or receivable by the Bank (or its LIBOR Office) under this Loan Agreement or under the Note, then upon demand by the Bank (which demand shall be accompanied by a statement setting forth the basis for such demand and a calculation of the amount thereof in reasonable detail), the Borrower shall pay directly to the Bank such additional amount as will compensate the Bank for such increased cost or such reduction, so long as such amounts have accrued on or after the day that is 270 days prior to the date on which the Bank first made demand therefor.

If the Bank determines that any change in, or the adoption or phase-in of, any applicable law, rule or regulation regarding capital adequacy, or any change in the interpretation or administration thereof by any Governmental Authority or comparable agency charged with the interpretation or administration thereof, or the compliance by the Bank or any Person controlling the Bank with any request or directive regarding capital adequacy (whether or not having the force of law) of any such authority, central bank or comparable agency, has or would have the effect of reducing the rate of return on the Bank's or such controlling Person's capital as a consequence of the Bank's obligations to a level below that which the Bank or such controlling Person could have achieved but for such change, adoption, phase-in or compliance (taking into consideration the Bank's or such controlling Person's policies with respect to capital adequacy) by an amount deemed by the Bank or such controlling Person to be material, then from time to time, upon demand by the Bank (which demand shall be accompanied by a statement setting forth the basis for such demand and a calculation of the amount thereof in reasonable detail), the Borrower shall pay to the Bank such additional amount as will compensate the Bank or such controlling Person for such reduction so long as such amounts have accrued on or after the day that is 270 days prior to the date on which the Bank first made demand therefor.

(c) Section 8.2 is deleted in its entirety and the following inserted in its place:

8.2 Inadequacy or Unfairness of LIBOR. (a) If in connection with any request for a LIBOR Loan or a conversion to or continuation thereof, (i) the Bank determines that (A) Dollar deposits are not being offered to banks in the London interbank eurodollar market for the applicable amount and Interest Period of such LIBOR Loan, or (B) (1) adequate and reasonable means do not exist for determining LIBOR for any requested Interest Period with respect to a proposed LIBOR Loan or in connection with an existing or proposed Prime Rate Loan and (2) the Scheduled Unavailability Date (in each case with respect to this clause (i), "Impacted Loans"), or (ii) the Bank determines that for any reason LIBOR for any requested Interest Period with respect to a proposed LIBOR Loan does not adequately and fairly reflect the cost to the Bank of funding such Loan, the Bank will promptly so notify the Borrower. Thereafter, the obligation of the Bank to make or maintain LIBOR Loans shall be suspended (to the extent of the affected LIBOR Loans or Interest Periods) until the Bank revokes such notice. Upon receipt of such notice, the Borrower may revoke any pending request for a borrowing of, conversion to or continuation of LIBOR Loans (to the extent of the affected LIBOR Loans or Interest Periods) or, failing that, will be deemed to have converted such request into a request for a borrowing of Prime Rate loans in the amount specified therein.

(b) Notwithstanding the foregoing, if the Bank has made the determination described in clause (a)(i) of this Section 8.2, the Bank in consultation with the Borrower, may establish an alternative interest rate for the Impacted Loans, in which case, such alternative rate of interest shall apply with respect to the Impacted Loans until (i) the Bank revokes the notice delivered with respect to the Impacted Loans under clause (a)(i) of this Section 8.2, (ii) the Bank notifies the Borrower that such alternative interest rate does not adequately and fairly reflect the cost to the Bank of funding the Impacted Loans, or (iii) the Bank determines that any Law has made it unlawful, or that any Governmental Authority has asserted that it is unlawful, for the Bank or its applicable Lending Office to make, maintain or fund Loans whose interest is determined by reference to such alternative rate of interest or to determine or charge interest rates based upon such rate or any Governmental Authority has imposed material restrictions on the authority of the Bank to do any of the foregoing.

(d) Section 8.3 is deleted in its entirety and the following inserted in its place:

### 8.3 LIBOR Successor.

Notwithstanding anything to the contrary in this Loan Agreement or any other Loan Documents, if the Bank determines (which determination shall be conclusive absent manifest error), or the Borrower notifies the Bank that the Borrower has determined, that:

(i) adequate and reasonable means do not exist for ascertaining LIBOR for any Interest Period hereunder or any other tenors of LIBOR, including, without limitation, because the LIBOR is not available or published on a current basis and such circumstances are unlikely to be temporary; or

(ii) the administrator of LIBOR or a Governmental Authority having jurisdiction over the Bank or such administrator has made a public statement identifying a specific date after which LIBOR shall no longer be made available, or used for determining the interest rate of loans, provided that, at the time of such statement, there is no successor administrator that is satisfactory to the Bank that will continue to provide LIBOR after such specific date (such specific date, the “Scheduled Unavailability Date”); or

(iii) the administrator of LIBOR or a Governmental Authority having jurisdiction over such administrator has made a public statement announcing that all Interest Periods and other tenors of LIBOR are no longer representative; or

(iv) bilateral loans currently being executed, or that include language similar to that contained in this Section 8.3, are being executed or amended (as applicable) to incorporate or adopt a new benchmark interest rate to replace LIBOR;

then, in the case of clauses (i)-(iii) above, on a date and time determined by the Bank (any such date, the “LIBOR Replacement Date”), which date shall be at the end of an Interest Period or on the relevant interest payment date, as applicable, for interest calculated and shall occur reasonably promptly upon the occurrence of any of the events or circumstances under clauses (i), (ii) or (iii) above and, solely with respect to clause (ii) above, no later than the Scheduled Unavailability Date, LIBOR will be replaced hereunder and under any Loan Document with,

subject to the proviso below, the first available alternative set forth in the order below for any payment period for interest calculated that can be determined by the Bank, in each case, without any amendment to, or further action or consent of any other party to, this Loan Agreement or any other Loan Document (the “LIBOR Successor Rate”; and any such rate before giving effect to the Related Adjustment, the “Pre-Adjustment Successor Rate”):

- (x) Term SOFR *plus* the Related Adjustment;
- (y) SOFR *plus* the Related Adjustment; and
- (z) the sum of: (a) the alternate benchmark rate that has been selected by the Bank as the replacement for LIBOR for the applicable tenor giving due consideration to (i) any selection or recommendation of a replacement benchmark rate or the mechanism for determining such a rate by the Relevant Governmental Body or (ii) any evolving or then-prevailing market convention for determining a benchmark rate as a replacement for LIBOR for dollar-denominated bilateral credit facilities at such time and (b) the Related Adjustment

and in the case of clause (iv) above, the Borrower and the Bank may amend this Loan Agreement solely for the purpose of replacing LIBOR under this Loan Agreement and under any other Loan Document in accordance with the definition of “LIBOR Successor Rate” and such amendment will become effective at 5:00 p.m., on the fifth Business Day after the Bank shall have notified the Borrower of the occurrence of the circumstances described in clause (iv);

provided that, if the Bank determines that Term SOFR has become available, is administratively feasible for the Bank and would have been identified as the Pre-Adjustment Successor Rate in accordance with the foregoing if it had been so available at the time that the LIBOR Successor Rate then in effect was so identified, and the Bank notifies the Borrower of such availability, then from and after the beginning of the Interest Period, relevant interest payment date or payment period for interest calculated, in each case, commencing no less than thirty (30) days after the date of such notice, the Pre-Adjustment Successor Rate shall be Term SOFR and the LIBOR Successor Rate shall be Term SOFR *plus* the relevant Related Adjustment.

The Bank will promptly (in one or more notices) notify the Borrower of (x) any occurrence of any of the events, periods or circumstances under clauses (i) through (iii) above, (y) a LIBOR Replacement Date and (z) the LIBOR Successor Rate.

Any LIBOR Successor Rate shall be applied in a manner consistent with market practice; provided that to the extent such market practice is not administratively feasible for the Bank, such LIBOR Successor Rate shall be applied in a manner as otherwise reasonably determined by the Bank.

Notwithstanding anything else herein, if at any time any LIBOR Successor Rate as so determined would otherwise be less than zero, the LIBOR Successor Rate will be deemed to be zero for the purposes of this Loan Agreement and the other Loan Documents.

In connection with the implementation of a LIBOR Successor Rate, the Bank will have the right to make LIBOR Successor Rate Conforming Changes from time to time and, notwithstanding anything to the contrary herein or in any other Loan Document, any amendments implementing such LIBOR Successor Rate Conforming Changes will become effective without any further action or consent of any other party to this Loan Agreement; provided that, with respect to any such amendment effected, the Bank shall post each such

amendment implementing such LIBOR Successor Rate Conforming Changes to the Borrower reasonably promptly after such amendment becomes effective.

If the events or circumstances of the type described in Section 8.3(i)-(iii) have occurred with respect to the LIBOR Successor Rate then in effect, then the successor rate thereto shall be determined in accordance with the definition of “LIBOR Successor Rate.”

Notwithstanding anything to the contrary herein, (A) after any such determination by the Bank or receipt by the Bank of any such notice described under Section 8.3 (i)-(iii), as applicable, if the Bank determines that none of the LIBOR Successor Rates is available on or prior to the LIBOR Replacement Date, (B) if the events or circumstances described in Section 8.3 (iv) have occurred but none of the LIBOR Successor Rates is available, or (C) if the events or circumstances of the type described in Section 8.3 (i)-(iii) have occurred with respect to the LIBOR Successor Rate then in effect and the Bank determines that none of the LIBOR Successor Rates is available, then in each case, the Bank and the Borrower may amend this Loan Agreement solely for the purpose of replacing LIBOR or any then current LIBOR Successor Rate in accordance with this Section 8.3 at the end of any Interest Period, relevant interest payment date or payment period for interest calculated, as applicable, with another alternate benchmark rate giving due consideration to any evolving or then existing convention for similar U.S. dollar denominated bilateral credit facilities for such alternative benchmarks and, in each case, including any Related Adjustments and any other mathematical or other adjustments to such benchmark giving due consideration to any evolving or then existing convention for similar U.S. dollar denominated bilateral credit facilities for such benchmarks, which adjustment or method for calculating such adjustment shall be published on an information service as selected by the Bank from time to time in its reasonable discretion and may be periodically updated. For the avoidance of doubt, any such proposed rate and adjustments shall constitute a LIBOR Successor Rate. Any such amendment shall become effective at 5:00 p.m. on the fifth Business Day after the Bank shall have posted such proposed amendment to the Borrower.

If, at the end of any Interest Period, relevant interest payment date or payment period for interest calculated, no LIBOR Successor Rate has been determined in accordance with the preceding paragraphs of this Section 8.3 and the circumstances under Section 8.3(i) or (iii) above exist or the Scheduled Unavailability Date has occurred (as applicable), the Bank will promptly so notify the Borrower. Thereafter, (x) the obligation of the Bank to make or maintain LIBOR Loans shall be suspended, (to the extent of the affected LIBOR Loans, Interest Periods, interest payment dates or payment periods), and (y) the LIBOR component shall no longer be utilized in determining the Prime Rate, until the LIBOR Successor Rate has been determined in accordance with the preceding paragraphs of this Section 8.3. Upon receipt of such notice, the Borrower may revoke any pending request for a Borrowing of, conversion to or continuation of LIBOR Loans (to the extent of the affected LIBOR Loans, Interest Periods, interest payment dates or payment periods) or, failing that, will be deemed to have converted such request into a request for a Committed Borrowing of Prime Rate Loans (subject to the foregoing clause (y)) in the amount specified therein.

(e) Schedule 2.1 is deleted in its entirety and replaced with Schedule 2.1 attached to this First Amendment.

3. Conditions Precedent. This First Amendment shall become effective (the “First Amendment Effective Date”) on the date that:

(i) the Bank shall have received this First Amendment, executed by a duly authorized officer or representative of the Borrower;

(ii) the Bank shall have received an amended and restated Revolving Note in form and substance satisfactory to the Bank, executed by a duly authorized officer or representative of the Borrower;

(iii) the Bank shall have received a certificate from a duly authorized officer of the Borrower: (i) certifying that the articles of incorporation and bylaws of the Borrower in the form delivered to the Bank on November 4, 2020 have not been amended, modified or rescinded since that date and remain in full force and effect; and (ii) attaching a copy of the resolutions of the board of directors authorizing the transactions contemplated by this First Amendment including, without limitation, the increase in the Revolving Commitment; and

(iv) the Bank shall have received such additional supporting documents and materials as the Bank may reasonably request on or before the date hereof.

4. Representations and Warranties. The Borrower hereby certifies that the representations and warranties contained in the Credit Agreement are true and correct as of the date of this First Amendment (except to the extent stated to relate to a specified earlier date, in which case such representations and warranties shall be true and correct as of such earlier date), and that, after giving effect to the amendments set forth herein, no condition, event, act or omission has occurred which, with the giving of notice or passage of time, or both, would constitute an Event of Default under the Credit Agreement.

5. Full Force and Effect. Except as provided herein, all of the terms and conditions set forth in the Credit Agreement, and all additional documents entered into in connection with the Credit Agreement, shall remain unchanged and shall continue in full force and effect as originally set forth.

6. Binding Effect. This First Amendment shall be binding upon the parties hereto and their respective successors and assigns.

*[Signature Pages Follow]*

IN WITNESS WHEREOF, the parties hereto have executed this First Amendment to Credit Agreement as of the date set forth above.

**WEYCO GROUP, INC.**

By: \_\_\_\_\_  
Name: John Wittkowske  
Title: Chief Financial Officer

**ASSOCIATED BANK, NATIONAL ASSOCIATION**

By: \_\_\_\_\_

Name: Daniel Holzhauer

Title: Senior Vice President

SCHEDULE 2.1

LENDER COMMITMENTS

<u>Lender</u>	<u>Revolving Commitment</u>	<u>LOC Commitment</u>
Associated Bank, National Association	\$40,000,000.00	\$500,000

AMENDED AND RESTATED  
REVOLVING LOAN NOTE

\$40,000,000.00

Milwaukee, Wisconsin  
November 4, 2021

FOR VALUE RECEIVED, the undersigned (the “Borrower”) hereby unconditionally promises to pay, on the Termination Date (as defined in the Credit Agreement referred to below), to the order of Associated Bank, National Association (the “Lender”) at the Lender’s office located at 200 North Adams Street, Green Bay, Wisconsin, in lawful money of the United States of America and in immediately available funds, the principal amount of (a) FORTY MILLION AND 00/100 DOLLARS (\$40,000,000.00), or, if less, (b) the aggregate unpaid principal amount of all Revolving Loans made by the Lender to the undersigned pursuant to Section 2.1 of the Credit Agreement. The undersigned further agrees to pay interest in like money at such office on the unpaid principal amount hereof until payment in full of the principal amount at the rates and on the dates set forth in the Credit Agreement.

The holder of this Note is authorized to endorse the date and amount of each Revolving Loan pursuant to Section 2.1 of the Credit Agreement and each payment of principal and interest with respect thereto on Schedule I annexed hereto and made a part hereof, or on a continuation thereof which shall be attached hereto and made a part hereof, which endorsement shall constitute prima facie evidence of the accuracy of the information endorsed; provided, however, that the failure to make any such endorsement shall not affect the obligations of the undersigned under this Note.

This Note is a Revolving Note referred to in the Credit Agreement dated as of November 4, 2020, by and between the Borrower and the Lender (as amended, supplemented, or otherwise modified from time to time, the “Credit Agreement”), to which reference is hereby made for a statement of the terms and conditions on which Revolving Loans in part evidenced hereby were or may be made, and for a description of the conditions upon which this Note may be prepaid, in whole or in part, or its maturity accelerated. In the event this Note is not paid when due at any stated or accelerated maturity, the Borrower agrees to pay, in addition to principal and interest, all costs of collection, including reasonable attorneys’ fees.

All parties now and hereafter liable with respect to this Note, whether maker, principal, surety, endorser, or otherwise, hereby waive presentment, demand, protest, and all other notices of any kind, other than as set forth in the Credit Agreement.

The principal balance of this Note includes the indebtedness hitherto evidenced by one or more promissory notes from the Borrower to the Lender (collectively, the “Original Note”). To the extent that such indebtedness is included in this Note, this Note (i) merely reevidences the indebtedness hitherto evidenced by the Original Note, (ii) is given in replacement of and substitution for the Original Note, and not as payment of the Original Note, and (iii) is in no way intended to constitute a novation of the Original Note.

Terms defined in the Credit Agreement are used herein with their defined meanings unless otherwise defined herein. This Note shall be governed by, and construed and interpreted in accordance with, the internal laws of the State of Wisconsin.

WEYCO GROUP, INC.

By: \_\_\_\_\_

Name: John Wittkowske

Title: Chief Financial Officer