# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

# **FORM 10-Q**

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarterly period ended March 31, 2019

Or

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to \_\_\_\_

Commission File Number: 0-9068

# WEYCO GROUP, INC.

(Exact name of registrant as specified in its charter)

**WISCONSIN** 

(State or other jurisdiction of incorporation or organization)

<u>39-0702200</u> (I.R.S. Employer Identification No.)

333 W. Estabrook Boulevard P. O. Box 1188 <u>Milwaukee, Wisconsin 53201</u> (Address of principal executive offices) (Zip Code)

(414) 908-1600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes <u>X</u> No \_\_\_\_\_

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes X No \_\_\_\_\_

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.:

Large Accelerated Filer \_\_\_\_ Accelerated Filer \_\_\_\_ Non-Accelerated Filer \_\_\_\_ Smaller Reporting Company \_\_\_\_ Emerging Growth Company \_\_\_\_

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act \_\_\_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\underline{\qquad}$  No  $\underline{\qquad}$ 

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u> Common Stock - \$1.00 par value per share Trading Symbol WEYS Name of each exchange on which registered The Nasdaq Stock Market

As of April 26, 2019, there were 9,998,452 shares of common stock outstanding.

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements.

The following unaudited consolidated condensed financial statements have been prepared by Weyco Group, Inc. (the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

## WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

	March 31, 2019	December 31, 2018		
	(Dollars in t	thousands)		
ASSETS:				
Cash and cash equivalents	\$ 17,340	\$ 22,973		
Marketable securities, at amortized cost	1,834	1,525		
Accounts receivable, net	50,672	51,533		
Inventories	65,783	72,684		
Prepaid expenses and other current assets	3,072	5,380		
Total current assets	138,701	154,095		
Marketable securities, at amortized cost	19,032	18,702		
Deferred income tax benefits	1,283	1,277		
Property, plant and equipment, net	28,877	28,707		
Operating lease right-of-use assets	24,394	-		
Goodwill	11,112	11,112		
Trademarks	32,868	32,868		
Other assets	23,449	23,283		
Total assets	\$ 279,716	\$ 270,044		
LIABILITIES AND EQUITY:				
Short-term borrowings	\$ 3,720	\$ 5,840		
Accounts payable	4,771	12,764		
Dividend payable	-	2,308		
Operating lease liabilities	7,704	-		
Accrued liabilities	10,439	14,306		
Accrued income tax payable	1,608	912		
Total current liabilities	28,242	36,130		
Deferred income tax liabilities	3,756	3,724		
Long-term pension liability	23,098	23,112		
Operating lease liabilities	18,362	-		
Other long-term liabilities	223	1,495		
Total liabilities	73,681	64,461		
Common stock	9,995	10,057		
Capital in excess of par value	64,634	64,263		
Reinvested earnings	152,740	152,835		
Accumulated other comprehensive loss	(21,334)	(21,572)		
T otal equity	206,035	205,583		
Total liabilities and equity	\$ 279,716	\$ 270,044		

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

## WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (UNAUDITED)

	TI	Three Months Ended March 31,				
		019		2018		
	(In the	ousands, excep	t per share	amounts)		
Net sales	\$	74,128	\$	69,526		
Cost of sales		45,364		42,901		
Gross earnings		28,764		26,625		
Selling and administrative expenses		23,618		23,058		
Earnings from operations		5,146		3,567		
Interest income		223		233		
Interest expense		(32)		-		
Other expense, net		(125)		(43)		
Earnings before provision for income taxes		5,212		3,757		
Provision for income taxes		1,244		941		
Net earnings		3,968		2,816		
Net loss attributable to noncontrolling interest				(171)		
Net earnings attributable to Weyco Group, Inc.	\$	3,968	\$	2,987		
Weighted average shares outstanding						
Basic		9,949		10,173		
Diluted		10,027		10,361		
Earnings per share						
Basic	\$	0.40	\$	0.29		
Diluted	\$	0.40	\$	0.29		
Cash dividends declared (per share)	\$	0.23	\$	0.22		
Comprehensive income	\$	4,206	\$	2,815		
Comprehensive loss attributable to noncontrolling interest		-		(205)		
Comprehensive income attributable to Weyco Group, Inc.	\$	4,206	\$	3,020		

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

## WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three Months Ended March 31,				
		2019 (Dollars in t	oucande)	2018	
CASH FLOWS FROM OPERATING ACTIVITIES:			lousaliusj		
Net earnings	\$	3,968	\$	2,816	
Adjustments to reconcile net earnings to net cash	Ţ	-,	·	_,	
provided by operating activities -					
Depreciation		827		962	
Amortization		83		92	
Bad debt expense		48		105	
Deferred income taxes		(12)		135	
Net foreign currency transaction losses (gains)		16		(14)	
Share-based compensation expense		366		351	
Pension expense		229		213	
Increase in cash surrender value of life insurance		(135)		(135)	
Changes in operating assets and liabilities -		(100)		(100)	
Accounts receivable		816		(1,415)	
Inventories		6,900		9,165	
Prepaid expenses and other assets		2,182		2,590	
Accounts payable		(7,990)		(3,586)	
Accrued liabilities and other		(3,537)		(3,402)	
Accrued income taxes		696		490	
Net cash provided by operating activities		4,457		8,367	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of marketable securities		(1,327)		(1,241)	
Proceeds from maturities of marketable securities		(1,327)		1,350	
Purchases of property, plant and equipment		(981)		(125)	
Net cash used for investing activities		(1,628)	. <u></u>	(125)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash dividends paid		(4,593)		(4,471)	
Cash dividends paid to noncontrolling interest of subsidiary		(4,375)		(4,471)	
Shares purchased and retired		(1,828)		(00)	
Net proceeds from stock options exercised		(1,020)		2,884	
Proceeds from bank borrowings		31,813		2,004	
Repayments of bank borrowings		(33,933)		-	
Net cash used for financing activities		(8,534)		(1,675)	
iver cash used for inflaticity activities		(0,034)		(1,075)	
Effect of exchange rate changes on cash and cash equivalents		72		(47)	
Net (decrease) increase in cash and cash equivalents	\$	(5,633)	\$	6,629	
CASH AND CASH EQUIVALENTS at beginning of period		22,973		23,453	
CASH AND CASH EQUIVALENTS at end of period	\$	17,340	\$	30,082	
SUPPLEMENTAL CASH FLOW INFORMATION:					
Income taxes paid, net of refunds	¢	423	¢	146	
•	\$ \$		\$ \$	140	
Interest paid	¢	31	ф	-	

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

# NOTES:

## 1. Financial Statements

In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments necessary to present fairly the Company's financial position, results of operations and cash flows for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the three-month period ended March 31, 2019, may not necessarily be indicative of the results for the full year.

## 2. Recently Adopted Accounting Pronouncement

On January 1, 2019, the Company adopted Accounting Standards Update 2016-02, *Leases*, as amended (hereinafter referred to as "ASC 842"), which supersedes the lease accounting guidance under Topic 840. ASC 842 generally requires lessees to recognize lease liabilities and corresponding right-of-use ("ROU") assets on the balance sheet and to provide enhanced disclosures surrounding the amount, timing and uncertainty of cash flows arising from leasing arrangements. The Company adopted the new guidance using the modified retrospective transition approach by applying the new standard to all leases existing at the date of initial application. The comparative information has not been restated and continues to be reported in accordance with historical accounting under Topic 840. The Company elected to utilize certain practical expedients that were provided for transition relief. Accordingly, the Company is not reassessing expired or existing contracts, lease classifications or related initial direct costs as part of its assessment process. Additionally, the Company elected not to apply the recognition requirements of ASC 842 to short-term leases.

The adoption of ASC 842 on January 1, 2019, had a material impact on the Company's consolidated condensed balance sheet due to the recognition of ROU assets and lease liabilities. The Company recognized operating lease ROU assets and corresponding lease liabilities totaling \$26.0 million and \$27.8 million, respectively, on January 1, 2019. The operating lease ROU assets recorded on the adoption date were net of approximately \$1.8 million in reclassifications of other accrued liabilities and long-term liabilities. The adoption did not impact the Company's fiscal 2019 beginning retained earnings, nor did it have a material impact on the Company's consolidated earnings or cash flows.

## 3. Update to Significant Accounting Policies

The Company adopted ASC 842 in the first quarter of 2019. As a result, the Company updated its significant accounting policies for leases below. Refer to Note 2 for the impact of the adoption of ASC 842 on the Company's consolidated condensed financial statements and Note 9 for additional information related to the Company's lease arrangements.

The Company leases retail shoe stores, primarily located in the U.S. and Australia, as well as several office and distribution facilities worldwide. The Company determines whether an arrangement is or contains a lease at contract inception. All of the Company's leases are classified as operating leases, which are included in the operating lease ROU assets and operating lease liabilities in the consolidated condensed balance sheets (unaudited). The Company has no finance leases.

ROU assets and lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at the commencement date for leases exceeding 12 months. Minimum lease payments include only the fixed lease component of the agreement, as well as any variable rate payments that depend on an index, initially measured using the index at the lease commencement date. Lease terms may include options to renew when it is reasonably certain that the Company will exercise that option.

As the Company's leases generally do not provide an implicit rate, the Company used its incremental borrowing rate in determining the present value of lease payments. The incremental borrowing rate was a hypothetical rate based on an understanding of what the Company could borrow from a third-party lender, on a collateralized basis, over a similar term, and in an amount that approximates the value of the Company's future lease payments. The Company used a portfolio approach and applied a single discount rate to all of its leases.

Operating lease costs are recognized on a straight-line basis over the lease term and are included in selling and administrative expenses. Variable lease payments that do not depend on a rate or index, payments associated with non-lease components, and short-term rentals (leases with terms less than 12 months) are expensed as incurred.

# 4. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended March 31,						
	20	)19	2018				
	(In thou	sands, excep	t per share	e amounts)			
Numerator:							
Net earnings attributable to Weyco Group, Inc.	\$	3,968	\$	2,987			
Denominator: Basic weighted average shares outstanding Effect of dilutive securities:		9,949		10,173			
Employee share-based awards		78		188			
Diluted weighted average shares outstanding		10,027		10,361			
Basic earnings per share	\$	0.40	\$	0.29			
Diluted earnings per share	\$	0.40	\$	0.29			

Diluted weighted average shares outstanding for the three months ended March 31, 2019, exclude anti-dilutive stock options totaling 348,000 shares of common stock at a weighted average price of \$29.51. Diluted weighted average shares outstanding for the three months ended March 31, 2018, exclude anti-dilutive stock options totaling 207,000 shares of common stock at a weighted average price of \$27.94.

## 5. Investments

As noted in the Company's Annual Report on Form 10-K for the year ended December 31, 2018, all of the Company's marketable securities are classified as held-to-maturity securities and reported at amortized cost pursuant to Accounting Standards Codification ("ASC") 320, Investments - Debt and Equity Securities, as the Company has the intent and ability to hold all investments to maturity.

Below is a summary of the amortized cost and estimated market values of the Company's marketable securities as of March 31, 2019 and December 31, 2018.

		March	31, 2019	)		Decembe	er 31, 2	018
	Am	nortized		Market	An	ortized		<b>N</b> arket
		Cost		Value		Cost		Value
				(Dollars in t	housand	ls)		
Municipal bonds:								
Current	\$	1,834	\$	1,839	\$	1,525	\$	1,532
Due from one through five years		10,194		10,373		9,752		9,861
Due from six through ten years		6,027		6,356		6,239		6,433
Due from eleven through twenty years		2,811		2,906		2,711		2,713
Total	\$	20,866	\$	21,474	\$	20,227	\$	20,539

The unrealized gains and losses on marketable securities at March 31, 2019, and at December 31, 2018, were as follows:

		March 31, 2019			December 31, 2018			18	
	U	Unrealized Unrealized Gains Losses		Unrealized Unrealized		Unre	alized	Unre	ealized
				Losses		Gains		sses	
				(Dollars in t	housand	s)			
Municipal bonds	\$	610	\$	(2)	\$	388	\$	(76)	

The estimated market values provided are level 2 valuations as defined by ASC 820, Fair Value Measurements and Disclosures ("ASC 820"). The Company reviewed its portfolio of investments as of March 31, 2019 and determined that no other-than-temporary market value impairment exists.

## 6. Intangible Assets

During the three months ended March 31, 2019, there were no changes in the carrying value of the Company's indefinite-lived intangible assets (goodwill and trademarks). The Company's amortizable intangible assets, which were included within other assets in the Consolidated Condensed Balance Sheets (unaudited), consisted of the following:

				March 31, 2019				December 31, 2018	
	Weighted Average		Gross Arrying	Accumulated			Gross arrying	Accumulated	
-	Life (Years)	A	mount	Amortization	 Net	Α	mount	Amortization	 Net
				(Dollars in thousands)				(Dollars in thousands)	
Amortizable intangible assets									
Customer relationships	15	\$	3,500	(1,886)	\$ 1,614	\$	3,500	(1,828)	\$ 1,672
Total amortizable intangible assets		\$	3,500	(1,886)	\$ 1,614	\$	3,500	(1,828)	\$ 1,672

Amortization expense related to the intangible assets was approximately \$60,000 in both the first quarters of 2019 and 2018.

## 7. Segment Information

The Company has two reportable segments: North American wholesale operations ("wholesale") and North American retail operations ("retail"). The chief operating decision maker, the Company's Chief Executive Officer, evaluates the performance of the Company's segments based on earnings from operations. Therefore, interest income or expense, other income or expense, and income taxes are not allocated to the segments. The "other" category in the table below includes the Company's wholesale and retail operations in Australia, South Africa, Asia Pacific and Europe, which do not meet the criteria for separate reportable segment classification. Summarized segment data for the three months ended March 31, 2019 and 2018, was as follows:

Three Months Ended							
March 31,	Wh	nolesale	I	Retail		Other	Total
				(Dollars in	thousa	nds)	
2019							
Product sales	\$	58,774	\$	5,571	\$	9,076	\$ 73,421
Licensing revenues		707		-		-	707
Net sales	\$	59,481	\$	5,571	\$	9,076	\$ 74,128
Earnings (loss) from operations	\$	5,206	\$	483	\$	(543)	\$ 5,146
2018							
Product sales	\$	52,995	\$	4,927	\$	10,811	\$ 68,733
Licensing revenues		793		-		-	793
Net sales	\$	53,788	\$	4,927	\$	10,811	\$ 69,526
Earnings (loss) from operations	\$	3,390	\$	206	\$	(29)	\$ 3,567

# 8. Employee Retirement Plans

The components of the Company's net periodic pension cost were as follows:

	Thr	ee Months E	nded Marcl	h 31,
	2019		20	18
		(Dollars in	thousands)	
Service cost	\$	103	\$	151
Interest cost		606		549
Expected return on plan assets		(626)		(646)
Net amortization and deferral		146		159
Net periodic pension cost	\$	229	\$	213

The components of net periodic pension cost other than the service cost component were included in "other expense, net" in the Consolidated Condensed Statements of Earnings and Comprehensive Income (Unaudited).

## 9. Leases

The Company leases retail shoe stores, as well as several office and distribution facilities worldwide. The leases have original lease periods expiring between 2019 and 2033. Many leases include one or more options to renew. The Company does not assume renewals in its determination of the lease term unless the renewals are deemed to be reasonable assured at lease commencement. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The components of the Company's operating lease costs were as follows (dollars in thousands):

	Three Months Ended March 31, 2019				
Operating lease costs	\$	2,194			
Variable lease costs <sup>(1)</sup>		9			
Total lease costs	\$	2,203			

<sup>(1)</sup> Variable lease costs primarily include percentage rentals based upon sales in excess of specified amounts.

The following is a schedule of maturities of operating lease liabilities as of March 31, 2019 (dollars in thousands):

	Opera	ting Leases
2019, excluding the quarter ended March 31, 2019	\$	6,605
2020		7,685
2021		5,703
2022		3,372
2023		2,361
Thereafter		3,002
Total lease payments		28,728
Less imputed interest		(2,662)
Present value of lease liabilities		26,066

The operating lease liabilities are classified in the consolidated condensed balance sheet (unaudited) as follows (dollars in thousands):

	Marc	:h 31, 2019
Operating lease liabilities - current	\$	7,704
Operating lease liabilities - non-current		18,362
Total	\$	26,066

The Company determined the present value of its lease liabilities using a weighted-average discount rate of 4.25%. As of March 31, 2019, the Company's leases have a weighted-average remaining lease term of 6.25 years.

The future minimum rental commitments under operating leases in effect as of December 31, 2018 having non-cancelable lease terms in excess of one year, as determined in accordance with Topic 840 (prior to the adoption of ASC 842), were as follows (dollars in thousands):

	Operat	ting Leases
2019	\$	9,468
2020		7,529
2021		5,584
2022		3,278
2023		2,321
Thereafter		4,161
Total	\$	32,341

Supplemental cash flow information related to the Company's operating leases are as follows (dollars in thousands):

	Three M	Ionths Ended
	March 31, 2019	
Cash paid for amounts included in the measurement of lease liabilities	\$	2,252
Right-of-use assets obtained in exchange for new lease liabilities (noncash)	\$	26,029

#### 10. Stock-Based Compensation Plans

During the three months ended March 31, 2019, the Company recognized \$366,000 of compensation expense associated with stock option and restricted stock awards granted in years 2015 through 2019. During the three months ended March 31, 2018, the Company recognized \$351,000 of compensation expense associated with stock option and restricted stock awards granted in years 2017.

The following table summarizes the Company's stock option activity for the three-month period ended March 31, 2019:

	Shares	Av Ex	eighted verage kercise Price	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value*
Outstanding at December 31, 2018	1,173,620	\$	27.96		
Granted	2,500	\$	28.77		
Exercised	(3,250)	\$	27.97		
Forfeited or expired	(1,430)	\$	30.43		
Outstanding at March 31, 2019	1,171,440	\$	27.96	3.9	\$ 4,316,000
Exercisable at March 31, 2019	688,757	\$	26.91	2.1	\$ 2,789,000

\* The aggregate intrinsic value of outstanding and exercisable stock options is defined as the difference between the market value of the Company's stock on March 29, 2019, the last trading day of the quarter, of \$30.96 and the exercise price multiplied by the number of in-the-money outstanding and exercisable stock options.

The following table summarizes the Company's stock option exercise activity for the three months ended March 31, 2019 and 2018:

	Three	e Months E	nded M	arch 31,
	2019			2018
		(Dollars in	thousan	ds)
Total intrinsic value of stock options exercised	\$	11	\$	501
Cash received from stock option exercises	\$	7	\$	2,884
Income tax benefit from the exercise of stock options	\$	3	\$	130

The following table summarizes the Company's restricted stock award activity for the three-month period ended March 31, 2019:

	Shares of Restricted Stock	Av Gra	eighted verage int Date r Value	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value*
Non-vested at December 31, 2018	61,480	\$	30.74		
Issued	600	\$	28.77		
Vested	-		-		
Forfeited	-		-		
Non-vested at March 31, 2019	62,080	\$	30.72	2.4	\$ 1,922,000

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\* The aggregate intrinsic value of non-vested restricted stock was calculated using the market value of the Company's stock on March 29, 2019, the last trading day of the quarter, of \$30.96 multiplied by the number of non-vested restricted shares outstanding.

## 11. Short-Term Borrowings

At March 31, 2019, the Company had a \$60 million unsecured revolving line of credit with a bank expiring November 5, 2019. The line of credit bears interest at the London Interbank Offered Rate ("LIBOR") plus 0.75%. At March 31, 2019, outstanding borrowings were approximately \$3.7 million at an interest rate of 3.25%. The highest balance on the line of credit during the quarter was \$7.7 million.

## 12. Financial Instruments

At March 31, 2019, the Company had foreign exchange contracts outstanding to sell \$3.0 million Canadian dollars at a price of approximately \$2.3 million U.S. dollars. Based on quarter-end exchange rates, there were no significant unrealized gains or losses on the outstanding contracts. The Company determines the fair value of foreign exchange contracts based on the difference between the foreign currency contract rates and the widely available foreign currency rates as of the measurement date. The fair value measurements are based on observable market transactions, and thus represent a level 2 valuation as defined by ASC 820.

## 13. Comprehensive Income

Comprehensive income for the three months ended March 31, 2019 and 2018, was as follows:

	Thr	ee Months E	Inded Ma	arch 31,
		2019		2018
		(Dollars in	thousand	ls)
Net earnings	\$	3,968	\$	2,816
Foreign currency translation adjustments		130		(119)
Pension liability, net of tax of \$38 and \$41, respectively		108		118
Total comprehensive income	\$	4,206	\$	2,815

The components of accumulated other comprehensive loss as recorded in the Consolidated Condensed Balance Sheets (Unaudited) were as follows:

	Μ	arch 31,	Dec	ember 31,
		2019		2018
		(Dollars in t	housan	ds)
Foreign currency translation adjustments	\$	(6,771)	\$	(6,901)
Pension liability, net of tax		(14,563)		(14,671)
Total accumulated other comprehensive loss	\$	(21,334)	\$	(21,572)

The following presents a tabular disclosure about changes in accumulated other comprehensive loss during the three months ended March 31, 2019:

	Cı Tra	oreign Irrency nslation Istments	I	Defined Benefit Pension Items	Total
Beginning balance, December 31, 2018	\$	(6,901)	\$	(14,671)	\$ (21,572)
Other comprehensive income before reclassifications		130		-	 130
Amounts reclassified from accumulated other comprehensive loss		-		108	108
Net current period other comprehensive income		130		108	238
Ending balance, March 31, 2019	\$	(6,771)	\$	(14,563)	\$ (21,334)

The following presents a tabular disclosure about reclassification adjustments out of accumulated other comprehensive loss during the three months ended March 31, 2019:

	Amounts r from accum comprehen the three m March	Affected line item in the statement where net income is presented	
Amortization of defined benefit pension items			
Prior service cost	\$	(16) (1)	Other expense, net
Actuarial losses		162 (1)	Other expense, net
Total before tax		146	
Tax benefit		(38)	
Net of tax	\$	108	

<sup>(1)</sup> These amounts were included in net periodic pension cost. See Note 8 for additional details.

# 14. Equity

The following table reconciles the Company's equity for the three months ended March 31, 2019:

Net earnings Foreign currency translation adjustments Pension liability adjustment, net of tax Cash dividends declared Stock options exercised Issuance of restricted stock Share-based compensation expense Shares purchased and retired	Capital in Common Excess of Reinvested Stock Par Value Earnings (Dollars in thousands)						Accumulated Other Comprehensive Loss		
Balance, December 31, 2018	\$ 10,057	\$	64,263	\$	152,835	\$	(21,572)		
Net earnings	-		-		3,968		-		
Foreign currency translation adjustments	-		-		-		130		
Pension liability adjustment, net of tax	-		-		-		108		
Cash dividends declared	-		-		(2,299)		-		
Stock options exercised	1		6		-		-		
Issuance of restricted stock	1		(1)		-		-		
Share-based compensation expense	-		366		-		-		
Shares purchased and retired	(64)		-		(1,764)		-		
Balance, March 31, 2019	\$ 9,995	\$	64,634	\$	152,740	\$	(21,334)		

The following table reconciles the Company's equity for the three months ended March 31, 2018:

	ommon Stock	E	apital in ccess of ar Value	E	einvested Farnings	cumulated Other prehensive Loss	ontrolling terest
				(Dollars	s in thousands)		
Balance, December 31, 2017	\$ 10,162	\$	55,884	\$	150,350	\$ (17,859)	\$ 7,122
Net earnings	-		-		2,987	-	(171)
Foreign currency translation adjustments	-		-		-	(85)	(34)
Pension liability adjustment, net of tax	-		-		-	118	-
Cash dividends declared	-		-		(2,257)	-	-
Cash dividends paid to noncontrolling interest	-		-		-	-	(88)
Stock options exercised	108		2,776		-	-	-
Restricted stock forfeited	(2)		2		-	-	-
Share-based compensation expense	-		351		-		-
Balance, March 31, 2018	\$ 10,268	\$	59,013	\$	151,080	\$ (17,826)	\$ 6,829

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements with respect to the Company's outlook for the future. These statements represent the Company's reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially. Such statements can be identified by the use of words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "is likely," "plans," "projects," "projects," "will," or variations of such words, and similar expressions. Forward-looking statements, by their nature, address matters that are, to varying degrees, uncertain. Therefore, the reader is cautioned that these forward-looking statements are subject to a number of risks, uncertainties or other factors that may cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, the risk factors described under Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2018.

#### GENERAL

The Company designs and markets quality and innovative footwear principally for men, but also for women and children, under a portfolio of wellrecognized brand names, including: Florsheim, Nunn Bush, Stacy Adams, BOGS, and Rafters. Inventory is purchased from third-party overseas manufacturers. The majority of foreign-sourced purchases are denominated in U.S. dollars.

The Company has two reportable segments, North American wholesale operations ("wholesale") and North American retail operations ("retail"). In the wholesale segment, the Company's products are sold to leading footwear, department, and specialty stores, as well as e-commerce retailers, primarily in the United States and Canada. The Company also has licensing agreements with third parties who sell its branded apparel, accessories and specialty footwear in the United States, as well as its footwear in Mexico and certain markets overseas. Licensing revenues are included in the Company's wholesale segment. The Company's retail segment consisted of 9 brick and mortar retail stores and e-commerce businesses in the United States as of March 31, 2019. Sales in retail outlets are made directly to consumers by Company employees.

The Company's "other" operations include the Company's wholesale and retail businesses in Australia, South Africa, Asia Pacific (collectively, "Florsheim Australia") and Europe ("Florsheim Europe"). The majority of the Company's operations are in the United States, and its results are primarily affected by the economic conditions and retail environment in the United States.

#### **EXECUTIVE OVERVIEW**

#### Sales and Earnings Highlights

Consolidated net sales for the first quarter of 2019 were \$74.1 million, up 7% compared to last year's first quarter net sales of \$69.5 million. Consolidation earnings from operations were \$5.1 million this quarter, an increase of 44% compared to \$3.6 million in the same period of 2018. Consolidated net earnings attributable to Weyco Group, Inc. were \$4.0 million in the first quarter of 2019, up 33% compared to \$3.0 million in last year's first quarter. Diluted earnings per share were \$0.40 per share for the three months ended March 31, 2019, up from \$0.29 per share in the first quarter of 2018.

The majority of the increase in consolidated net sales came from the Company's wholesale segment. Wholesale net sales increased \$5.7 million, due mainly to higher sales of the Florsheim, Stacy Adams and BOGS brands. Net sales of the Company's retail segment were up \$644,000 for the quarter, due primarily to higher sales on the Company's websites. Other net sales decreased \$1.7 million for the quarter, primarily due to a 13% decline in net sales at Florsheim Australia, caused mainly by the translation of the weaker Australian currency into U.S. dollars.

The increase in consolidated earnings from operations was primarily due to higher operating earnings in the wholesale segment. Wholesale earnings from operations rose \$1.8 million for the quarter due mainly to higher sales. Retail earnings from operations increased \$277,000 for the quarter, mainly due to higher e-commerce sales. These increases were partially offset by lower operating earnings at Florsheim Australia resulting mainly from lower sales.

#### **Financial Position Highlights**

At March 31, 2019, cash and marketable securities totaled \$38.2 million and there was \$3.7 million of debt outstanding on the Company's revolving line of credit. During the first three months of 2019, the Company generated \$4.5 million of cash from operations. The Company paid dividends of \$4.6 million, paid down \$2.1 million on the line of credit, repurchased \$1.8 million of Company stock, and had \$981,000 of capital expenditures during the quarter.

On January 1, 2019, the Company adopted the new accounting standard on leases (ASC 842). The adoption of ASC 842 resulted in the recognition of ROU assets and lease liabilities totaling \$26.0 million and \$27.8 million, respectively, as of the adoption date. The prior year comparative information has not been restated and continues to be reported in accordance with historical accounting under Topic 840.

## SEGMENT ANALYSIS

Net sales and earnings from operations for the Company's segments for the three months ended March 31, 2019 and 2018, were as follows:

		%			
		2019		2018	Change
		(Dollars in	thousands)		
Net Sales					
North American Wholesale	\$	59,481	\$	53,788	11%
North American Retail		5,571		4,927	13%
Other		9,076		10,811	-16%
Total	\$	74,128	\$	69,526	7%
Earnings (loss) from Operations					
North American Wholesale	\$	5,206	\$	3,390	54%
North American Retail		483		206	134%
Other		(543)		(29)	n/a
Total	\$	5,146	\$	3,567	44%

## North American Wholesale Segment

#### Net Sales

Net sales in the Company's North American wholesale segment for the three months ended March 31, 2019 and 2018, were as follows:

	Three Months Ended March 31,				%	
		2019		2018	Change	
	(Dollars in thousands)					
North American Wholesale Segment Net Sales						
Stacy Adams	\$	20,968	\$	19,489	8%	
Nunn Bush		11,594		12,354	-6%	
Florsheim		18,816		15,054	25%	
BOGS/Rafters		7,391		6,015	23%	
Other		5		83	-94%	
Total North American Wholesale	\$	58,774	\$	52,995	11%	
Licensing		707		793	-11%	
Total North American Wholesale Segment	\$	59,481	\$	53,788	11%	

Stacy Adams and Florsheim net sales were up for the quarter across the majority of distribution channels. Sales of the Nunn Bush brand were down for the quarter, mainly with department stores. The increase in BOGS/Rafters net sales was primarily due to higher sales of BOGS to outdoor and online retailers.

Licensing revenues consist of royalties earned on sales of branded apparel, accessories and specialty footwear in the United States and on branded footwear in Mexico and certain overseas markets.

## Earnings from Operations

Gross earnings for the North American wholesale segment were 34.3% of net sales in the first quarter of 2019, compared to 33.1% of net sales in the first quarter of 2018. Earnings from operations in the North American wholesale segment increased 54% to \$5.2 million in the first quarter of 2019, from \$3.4 million in the same period last year, due mainly to higher sales.

The Company's cost of sales does not include distribution costs (e.g., receiving, inspection, warehousing, shipping and handling costs). Wholesale distribution costs were \$3.1 million in the first quarters of both 2019 and 2018. These costs were included in selling and administrative expenses. The Company's gross earnings may not be comparable to other companies, as some companies may include distribution costs in cost of sales.

North American wholesale segment selling and administrative expenses include, and are primarily related to, distribution costs, salaries and commissions, advertising costs, employee benefit costs and depreciation. Wholesale selling and administrative expenses were \$15.2 million, or 26% of net sales, in the first quarter of 2019, compared to \$14.4 million, or 27% of net sales, in the first quarter of 2018, and increased as a result of higher employees wages and benefits.

## North American Retail Segment

#### Net Sales

Net sales in the Company's North American retail segment were \$5.6 million in the first quarter of 2019, up 13% compared to \$4.9 in last year's first quarter. Same store sales, which include U.S. e-commerce sales, were up 13% for the quarter, due to higher sales through the Company's websites. There were the same number of domestic brick and mortar stores operating at both March 31, 2019 and at March 31, 2018.

#### Earnings from Operations

Retail gross earnings were 65.2% of net sales in the first quarter of 2019, compared to 64.6% of net sales in the first quarter of 2018. Selling and administrative expenses for the retail segment include, and are primarily related to, rent and occupancy costs, employee costs, advertising expense and freight. Retail selling and administrative expenses were 57% of net sales in the first quarter of 2019 versus 60% of net sales in last year's first quarter. Driven by higher online sales, retail earnings from operations rose to \$483,000 in the first quarter of 2019, from \$206,000 in the first quarter of 2018.

#### Other

The Company's other businesses include its wholesale and retail operations of Florsheim Australia and Florsheim Europe. Net sales of the Company's other businesses were \$9.1 million in the first quarter of 2019, down 16% compared to \$10.8 million in last year's first quarter. The decrease was primarily due to a 13% decline in net sales at Florsheim Australia, caused mainly by the translation of the weaker Australian currency into U.S. dollars. Florsheim Australia's net sales in local currency were down 4% for the quarter, with lower sales in both its retail and wholesale businesses, as a result of the challenging retail environment. Collectively, Florsheim Australia and Florsheim Europe had operating losses totaling \$543,000 in the first quarter of 2019, compared to operating losses of \$29,000 in the first quarter of 2018. The decline between years was mainly due to lower sales at Florsheim Australia.

#### Other income and expense and taxes

Interest income was \$223,000 and \$233,000 in the first quarters of 2019 and 2018, respectively. Interest expense rose \$32,000 for the quarter, primarily due to an increase in debt outstanding on the Company's line of credit. The Company's effective tax rate for the quarter ended March 31, 2019 was 23.9% compared to 25.0% for the same period of 2018.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary sources of liquidity are its cash, short-term marketable securities and its revolving line of credit. The Company generated \$4.5 million of cash from operating activities during the first three months of 2019, compared to \$8.4 million in the same period one year ago. The decrease between years was primarily due to changes in operating assets and liabilities, principally inventory and accounts payable.

The Company paid cash dividends of \$4.6 million in both the first quarters of 2019 and 2018.

The Company repurchases its common stock under its share repurchase program when the Company believes market conditions are favorable. During the first three months of 2019, the Company repurchased 63,481 shares for a total cost of \$1.8 million. As of March 31, 2019, the Company had 601,529 shares available under its previously announced stock repurchase program. The Company did not repurchase any of its shares during the three months ended March 31, 2018.

Capital expenditures were \$981,000 in the first three months of 2019. Management estimates that annual capital expenditures for 2019 will be between \$3.5 million and \$4.5 million.

At March 31, 2019, the Company had a \$60 million unsecured revolving line of credit with a bank expiring November 5, 2019. The line of credit bears interest at LIBOR plus 0.75%. At March 31, 2019, outstanding borrowings were approximately \$3.7 million at an interest rate of 3.25%. The highest balance on the line of credit during the quarter was \$7.7 million.

As of March 31, 2019, approximately \$2.0 million of cash and cash equivalents was held by the Company's foreign subsidiaries.

The Company will continue to evaluate the best uses for its available liquidity, including, among other uses, capital expenditures, continued stock repurchases and additional acquisitions.

The Company believes that available cash and marketable securities, cash provided by operations, and available borrowing facilities will provide adequate support for the cash needs of the business for at least one year, although there can be no assurances.

## COMMITMENTS

Not applicable.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

# Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures designed to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized and reported on a timely basis. The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date"). Based on such evaluation, such officers have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis material information relating to the Company required to be included in the Company's periodic filings under the Exchange Act. Such officers have also concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in accumulating and communicating information in a timely manner, allowing timely decisions regarding required disclosures.

During the first quarter of 2019, the Company adopted ASU 2016-02, *Leases.* As a result of the adoption, the Company implemented controls to ensure management properly assessed the impact of the new standard on its consolidated financial statements. Other than this change, there have been no other significant changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings.

None.

# Item 1A. Risk Factors.

There have been no material changes to the risk factors affecting the Company from those disclosed in the Company's Annual Report on Form 10-K for the year-ended December 31, 2018.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

In 1998, the Company's stock repurchase program was established. On several occasions since the program's inception, the Board of Directors has increased the number of shares authorized for repurchase under the program. In total, 7.5 million shares have been authorized for repurchase. The table below presents information pursuant to Item 703(a) of Regulation S-K regarding the repurchases of the Company's common stock by the Company in the three-month period March 31, 2019.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of the Publicly Announced Program	Maximum Number of Shares that May Yet Be Purchased Under the Program
01/01/2019 - 01/31/2019	45,481	\$ 28.52	45,481	619,529
02/01/2019 - 02/28/2019	12,100	\$ 28.54	12,100	607,429
03/01/2019 - 03/31/2019	5,900	\$ 31.42	5,900	601,529
Total	63,481	 28.80	63,481	

# Item 6. Exhibits.

Exhibit	Description	Incorporation Herein By Reference To	Filed Herewith
31.1	Certification of Chief Executive Officer		Х
31.2	Certification of Chief Financial Officer		Х
32	Section 906 Certification of Chief Executive Officer and Chief Financial Officer		Х
101	The following financial information from Weyco Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2019 formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Condensed Balance Sheets (Unaudited); (ii) Consolidated Condensed Statements of Earnings and Comprehensive Income (Unaudited); (iii) Consolidated Condensed Statements of Cash Flows (Unaudited); and (iv) Notes to Consolidated Condensed Financial Statements, furnished herewith		X

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 9, 2019

WEYCO GROUP, INC.

<u>/s/ John F. Wittkowske</u> John F. Wittkowske Senior Vice President and Chief Financial Officer

## **CERTIFICATION**

I, Thomas W. Florsheim, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2019

<u>/s/ Thomas W. Florsheim, Jr.</u> Thomas W. Florsheim, Jr. Chief Executive Officer

## **CERTIFICATION**

I, John F. Wittkowske, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2019

<u>/s/ John F. Wittkowske</u> John F. Wittkowske Chief Financial Officer

## **CERTIFICATION OF PERIODIC FINANCIAL REPORTS**

We, Thomas W. Florsheim, Jr., Chief Executive Officer, and John F. Wittkowske, Chief Financial Officer, of Weyco Group, Inc. each certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

- (1) The Periodic Report on Form 10-Q for the quarter ended March 31, 2019, (the "Periodic Report") to which this statement is an exhibit fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) The information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of Weyco Group, Inc.

Dated: May 9, 2019

<u>/s/ Thomas W. Florsheim, Jr.</u> Thomas W. Florsheim, Jr. Chief Executive Officer

> <u>/s/ John F. Wittkowske</u> John F. Wittkowske Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in type form within the electronic version of this written statement required by Section 906, has been provided to Weyco Group, Inc. and will be retained by Weyco Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.